

Local Market Update – June 2020

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

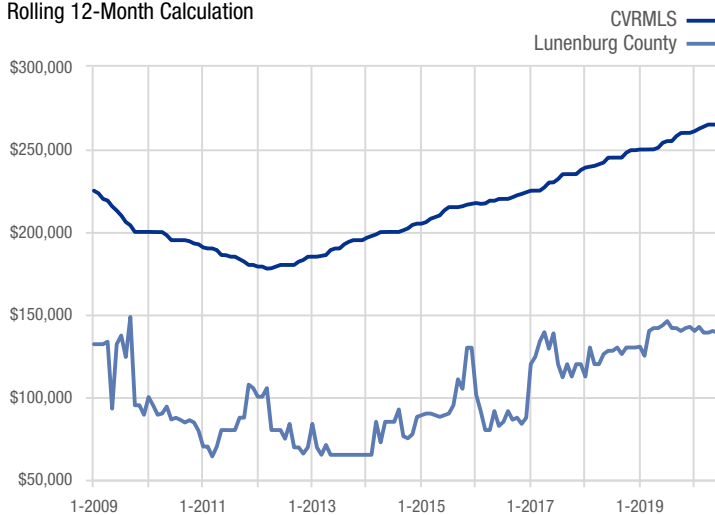
Single Family	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	4	4	0.0%	38	37	- 2.6%
Pending Sales	5	5	0.0%	20	31	+ 55.0%
Closed Sales	3	5	+ 66.7%	20	28	+ 40.0%
Days on Market Until Sale	60	79	+ 31.7%	134	75	- 44.0%
Median Sales Price*	\$177,500	\$118,000	- 33.5%	\$152,725	\$132,250	- 13.4%
Average Sales Price*	\$177,500	\$134,440	- 24.3%	\$169,633	\$155,061	- 8.6%
Percent of Original List Price Received*	94.6%	94.6%	0.0%	90.6%	93.2%	+ 2.9%
Inventory of Homes for Sale	24	23	- 4.2%	—	—	—
Months Supply of Inventory	7.1	5.1	- 28.2%	—	—	—

Condo/Town	June			Year to Date		
	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

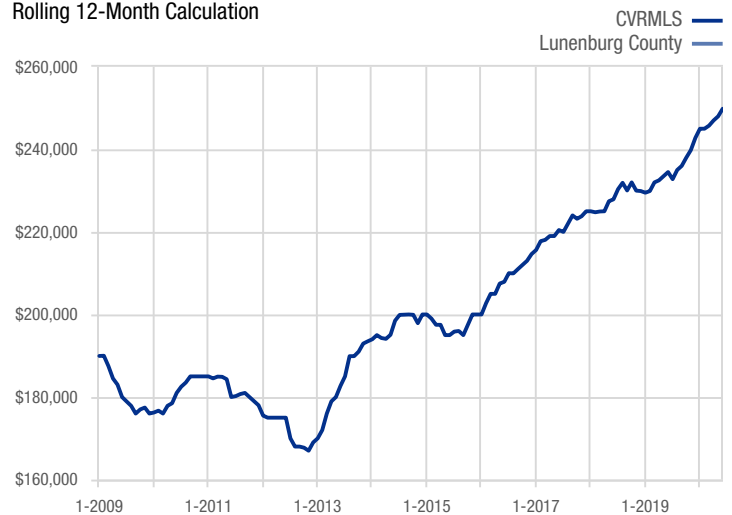
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.