Local Market Update – June 2020 A Research Tool Provided by Central Virginia Regional MLS.

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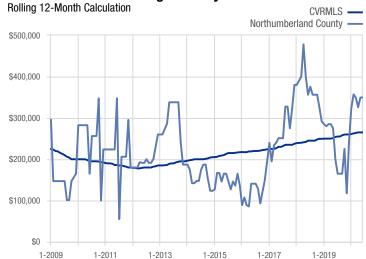
Northumberland County

Single Family	June			Year to Date		
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	5	4	- 20.0%	27	23	- 14.8%
Pending Sales	2	5	+ 150.0%	7	12	+ 71.4%
Closed Sales	0	2	—	7	9	+ 28.6%
Days on Market Until Sale		67	—	80	150	+ 87.5%
Median Sales Price*		\$300,950	—	\$43,750	\$326,000	+ 645.1%
Average Sales Price*		\$300,950	—	\$157,417	\$515,322	+ 227.4%
Percent of Original List Price Received*		97.7%	_	87.7%	88.2%	+ 0.6%
Inventory of Homes for Sale	22	18	- 18.2%			
Months Supply of Inventory	10.4	8.6	- 17.3%			

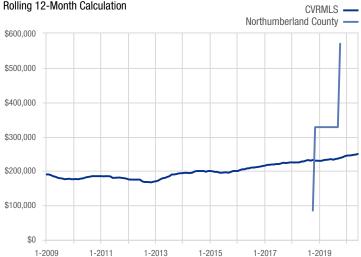
Condo/Town	June			Year to Date		
Key Metrics	2019	2020	% Change	Thru 6-2019	Thru 6-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale			_			
Median Sales Price*			_			
Average Sales Price*			_			
Percent of Original List Price Received*			_			
Inventory of Homes for Sale	0	0	0.0%			
Months Supply of Inventory			_			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.