

Local Market Update – July 2020

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

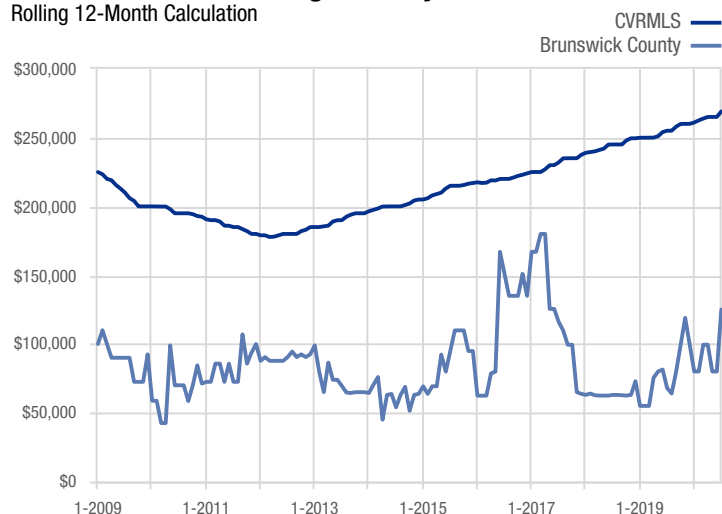
Single Family	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	2	2	0.0%	24	17	- 29.2%
Pending Sales	2	4	+ 100.0%	14	14	0.0%
Closed Sales	1	1	0.0%	13	11	- 15.4%
Days on Market Until Sale	51	14	- 72.5%	130	109	- 16.2%
Median Sales Price*	\$20,000	\$260,000	+ 1,200.0%	\$80,000	\$153,750	+ 92.2%
Average Sales Price*	\$20,000	\$260,000	+ 1,200.0%	\$228,918	\$181,700	- 20.6%
Percent of Original List Price Received*	66.7%	102.0%	+ 52.9%	90.5%	89.2%	- 1.4%
Inventory of Homes for Sale	14	7	- 50.0%	—	—	—
Months Supply of Inventory	6.7	3.5	- 47.8%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

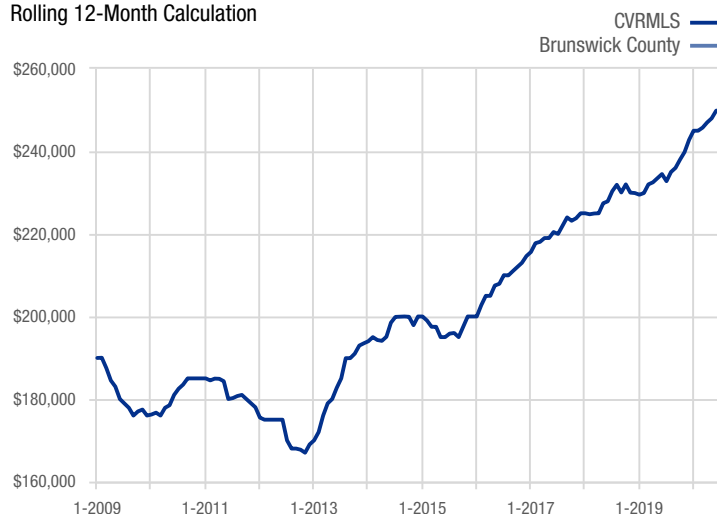
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.