

Local Market Update – July 2020

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

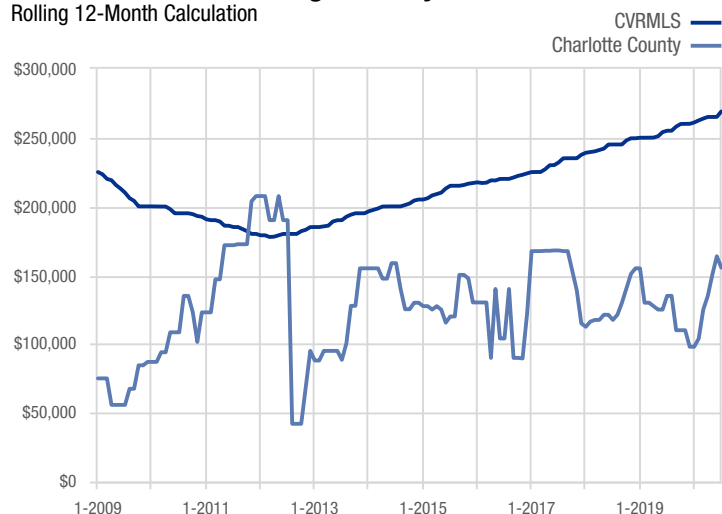
Single Family	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	4	3	- 25.0%	18	14	- 22.2%
Pending Sales	0	2	—	8	12	+ 50.0%
Closed Sales	0	1	—	10	10	0.0%
Days on Market Until Sale	—	241	—	64	104	+ 62.5%
Median Sales Price*	—	\$100,000	—	\$104,000	\$163,750	+ 57.5%
Average Sales Price*	—	\$100,000	—	\$153,391	\$166,140	+ 8.3%
Percent of Original List Price Received*	—	62.5%	—	90.4%	90.8%	+ 0.4%
Inventory of Homes for Sale	9	8	- 11.1%	—	—	—
Months Supply of Inventory	5.5	4.8	- 12.7%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

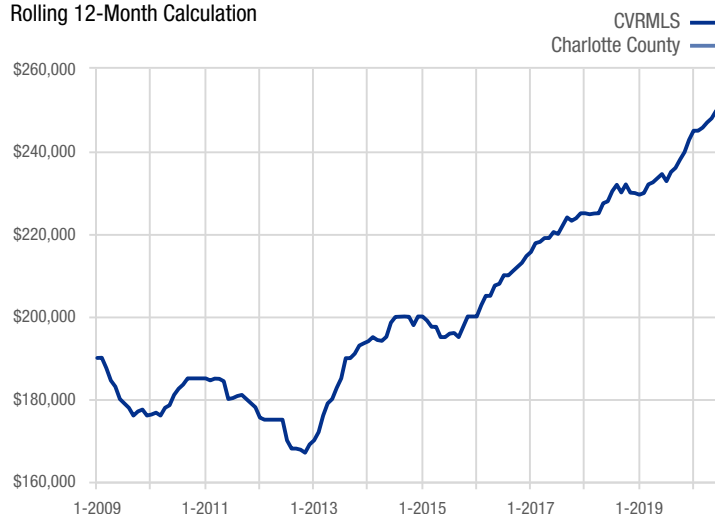
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.