

Local Market Update – July 2020

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

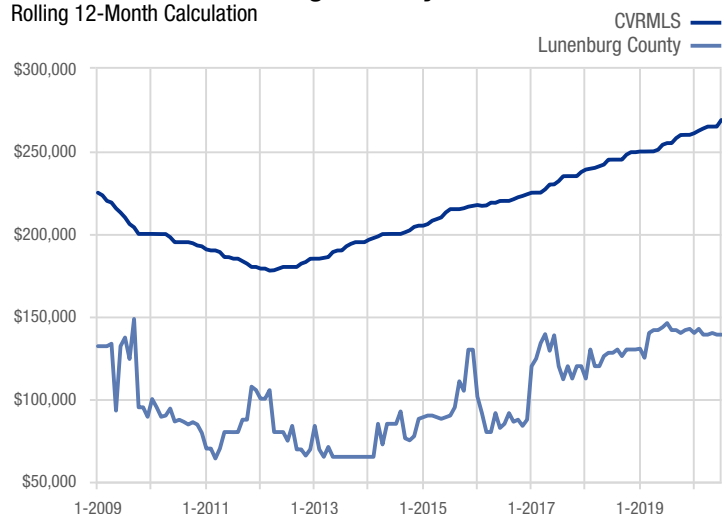
Single Family	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	6	7	+ 16.7%	44	44	0.0%
Pending Sales	8	5	- 37.5%	28	36	+ 28.6%
Closed Sales	4	8	+ 100.0%	24	36	+ 50.0%
Days on Market Until Sale	109	116	+ 6.4%	130	84	- 35.4%
Median Sales Price*	\$138,850	\$99,000	- 28.7%	\$152,725	\$127,000	- 16.8%
Average Sales Price*	\$132,675	\$153,214	+ 15.5%	\$162,914	\$154,691	- 5.0%
Percent of Original List Price Received*	94.2%	90.6%	- 3.8%	91.3%	92.7%	+ 1.5%
Inventory of Homes for Sale	19	22	+ 15.8%	—	—	—
Months Supply of Inventory	4.9	5.2	+ 6.1%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2019	2020	% Change	Thru 7-2019	Thru 7-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

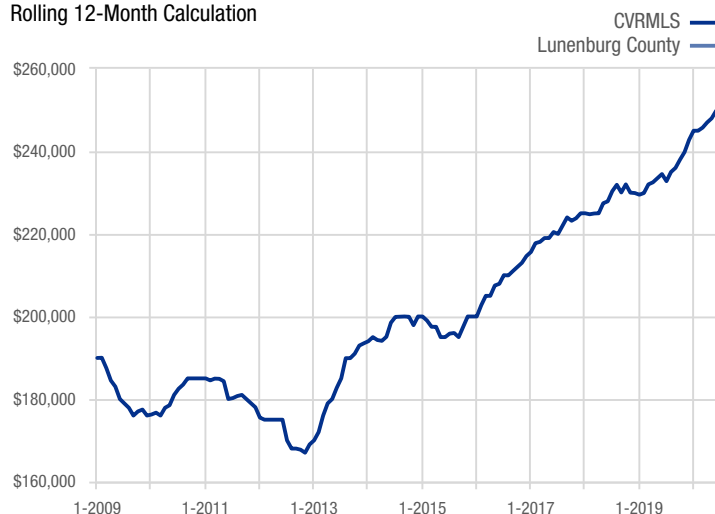
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.