Local Market Update – July 2020A Research Tool Provided by Central Virginia Regional MLS.

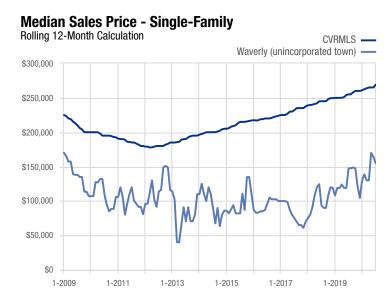


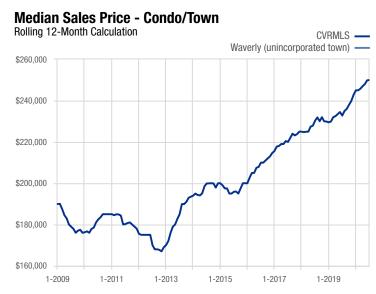
Waverly (unincorporated town)

| Single Family | | July | | | Year to Date | |
|--|-----------|-----------|----------|-------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change |
| New Listings | 3 | 1 | - 66.7% | 22 | 14 | - 36.4% |
| Pending Sales | 1 | 3 | + 200.0% | 11 | 16 | + 45.5% |
| Closed Sales | 1 | 3 | + 200.0% | 12 | 16 | + 33.3% |
| Days on Market Until Sale | 73 | 41 | - 43.8% | 164 | 118 | - 28.0% |
| Median Sales Price* | \$285,000 | \$58,000 | - 79.6% | \$121,000 | \$164,000 | + 35.5% |
| Average Sales Price* | \$285,000 | \$177,666 | - 37.7% | \$145,458 | \$182,803 | + 25.7% |
| Percent of Original List Price Received* | 96.6% | 97.1% | + 0.5% | 91.3% | 98.8% | + 8.2% |
| Inventory of Homes for Sale | 15 | 4 | - 73.3% | | _ | _ |
| Months Supply of Inventory | 8.3 | 1.3 | - 84.3% | | | |

| Condo/Town | | July | | | Year to Date | |
|--|------|------|----------|-------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 7-2019 | Thru 7-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | _ | _ | _ | | | |
| Median Sales Price* | _ | | _ | | | |
| Average Sales Price* | _ | - | _ | | | |
| Percent of Original List Price Received* | _ | | _ | | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ |
| Months Supply of Inventory | _ | | _ | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.