Local Market Update – August 2020 A Research Tool Provided by Central Virginia Regional MLS.

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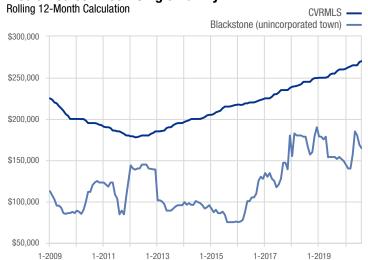
Blackstone (unincorporated town)

Single Family	August			Year to Date		
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	5	3	- 40.0%	40	31	- 22.5%
Pending Sales	2	6	+ 200.0%	27	34	+ 25.9%
Closed Sales	1	4	+ 300.0%	32	25	- 21.9%
Days on Market Until Sale	5	113	+ 2,160.0%	63	85	+ 34.9%
Median Sales Price*	\$207,000	\$100,250	- 51.6%	\$139,950	\$137,250	- 1.9%
Average Sales Price*	\$207,000	\$98,875	- 52.2%	\$166,594	\$144,613	- 13.2%
Percent of Original List Price Received*	101.0%	92.1 %	- 8.8%	90.5%	89.1%	- 1.5%
Inventory of Homes for Sale	19	5	- 73.7%			
Months Supply of Inventory	5.4	1.4	- 74.1%			

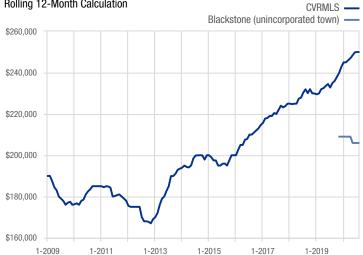
Condo/Town	August			Year to Date			
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change	
New Listings	0	0	0.0%	0	6		
Pending Sales	0	0	0.0%	1	1	0.0%	
Closed Sales	0	0	0.0%	0	1		
Days on Market Until Sale			—		15		
Median Sales Price*			—		\$202,900		
Average Sales Price*			—		\$202,900		
Percent of Original List Price Received*			_		101.5%		
Inventory of Homes for Sale	1	5	+ 400.0%			_	
Months Supply of Inventory	1.0	5.0	+ 400.0%				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town **Rolling 12-Month Calculation**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.