Local Market Update – August 2020 A Research Tool Provided by Central Virginia Regional MLS.

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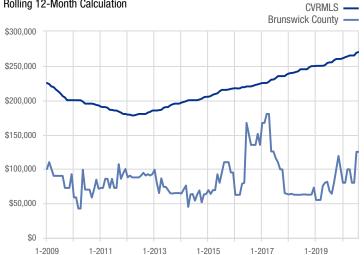
Brunswick County

Single Family	August			Year to Date		
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	5	1	- 80.0%	29	18	- 37.9%
Pending Sales	1	1	0.0%	15	14	- 6.7%
Closed Sales	2	2	0.0%	15	13	- 13.3%
Days on Market Until Sale	95	29	- 69.5%	125	96	- 23.2%
Median Sales Price*	\$33,501	\$60,750	+ 81.3%	\$68,000	\$96,750	+ 42.3%
Average Sales Price*	\$33,501	\$60,750	+ 81.3%	\$202,862	\$161,542	- 20.4%
Percent of Original List Price Received*	66.0%	67.2%	+ 1.8%	87.2%	85.2%	- 2.3%
Inventory of Homes for Sale	17	7	- 58.8%			
Months Supply of Inventory	8.5	3.7	- 56.5%			

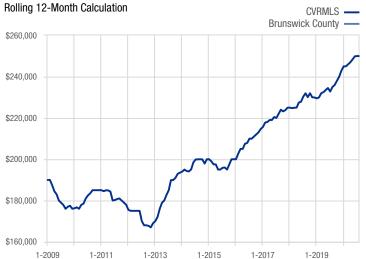
Condo/Town	August			Year to Date		
Key Metrics	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale			—			
Median Sales Price*			—			
Average Sales Price*			—			
Percent of Original List Price Received*			_			
Inventory of Homes for Sale	0	0	0.0%			—
Months Supply of Inventory			_			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Rolling 12-Month Calculation



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.