

## Henrico County

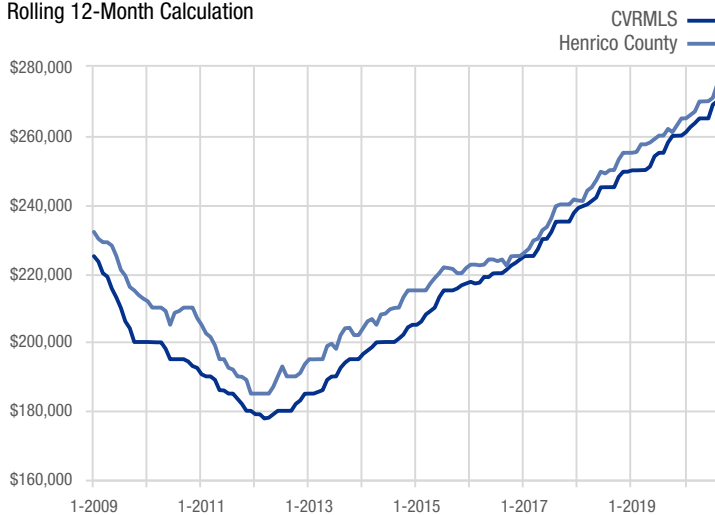
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	410	<b>371</b>	- 9.5%	3,544	<b>3,096</b>	- 12.6%
Pending Sales	337	<b>390</b>	+ 15.7%	2,839	<b>2,865</b>	+ 0.9%
Closed Sales	375	<b>383</b>	+ 2.1%	2,641	<b>2,581</b>	- 2.3%
Days on Market Until Sale	24	<b>21</b>	- 12.5%	28	<b>26</b>	- 7.1%
Median Sales Price*	\$265,000	<b>\$304,375</b>	+ 14.9%	\$265,500	<b>\$280,000</b>	+ 5.5%
Average Sales Price*	\$309,895	<b>\$363,713</b>	+ 17.4%	\$315,174	<b>\$335,098</b>	+ 6.3%
Percent of Original List Price Received*	99.0%	<b>100.7%</b>	+ 1.7%	98.7%	<b>99.7%</b>	+ 1.0%
Inventory of Homes for Sale	616	<b>239</b>	- 61.2%	—	—	—
Months Supply of Inventory	1.9	<b>0.7</b>	- 63.2%	—	—	—

Condo/Town	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
<b>Key Metrics</b>						
New Listings	146	<b>128</b>	- 12.3%	1,063	<b>958</b>	- 9.9%
Pending Sales	108	<b>148</b>	+ 37.0%	900	<b>904</b>	+ 0.4%
Closed Sales	127	<b>118</b>	- 7.1%	827	<b>749</b>	- 9.4%
Days on Market Until Sale	39	<b>33</b>	- 15.4%	34	<b>39</b>	+ 14.7%
Median Sales Price*	\$299,950	<b>\$246,437</b>	- 17.8%	\$235,475	<b>\$241,000</b>	+ 2.3%
Average Sales Price*	\$308,901	<b>\$280,880</b>	- 9.1%	\$279,368	<b>\$275,630</b>	- 1.3%
Percent of Original List Price Received*	100.6%	<b>99.4%</b>	- 1.2%	99.6%	<b>99.2%</b>	- 0.4%
Inventory of Homes for Sale	211	<b>120</b>	- 43.1%	—	—	—
Months Supply of Inventory	2.1	<b>1.2</b>	- 42.9%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

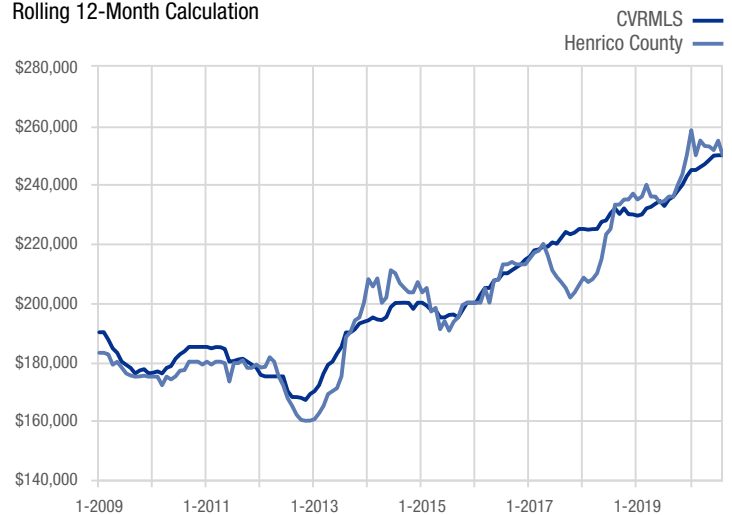
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.