

Louisa County

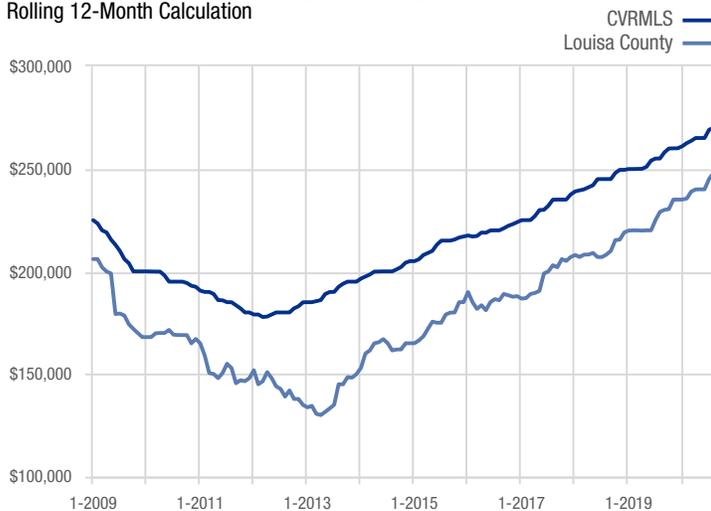
Single Family	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
Key Metrics						
New Listings	34	40	+ 17.6%	322	273	- 15.2%
Pending Sales	23	43	+ 87.0%	214	246	+ 15.0%
Closed Sales	35	35	0.0%	193	217	+ 12.4%
Days on Market Until Sale	64	60	- 6.3%	54	64	+ 18.5%
Median Sales Price*	\$237,495	\$280,000	+ 17.9%	\$230,350	\$252,800	+ 9.7%
Average Sales Price*	\$287,833	\$382,746	+ 33.0%	\$252,277	\$324,382	+ 28.6%
Percent of Original List Price Received*	96.7%	97.9%	+ 1.2%	96.7%	97.3%	+ 0.6%
Inventory of Homes for Sale	119	44	- 63.0%	—	—	—
Months Supply of Inventory	5.1	1.5	- 70.6%	—	—	—

Condo/Town	August			Year to Date		
	2019	2020	% Change	Thru 8-2019	Thru 8-2020	% Change
Key Metrics						
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	60	—
Median Sales Price*	—	—	—	—	\$320,000	—
Average Sales Price*	—	—	—	—	\$320,000	—
Percent of Original List Price Received*	—	—	—	—	96.0%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

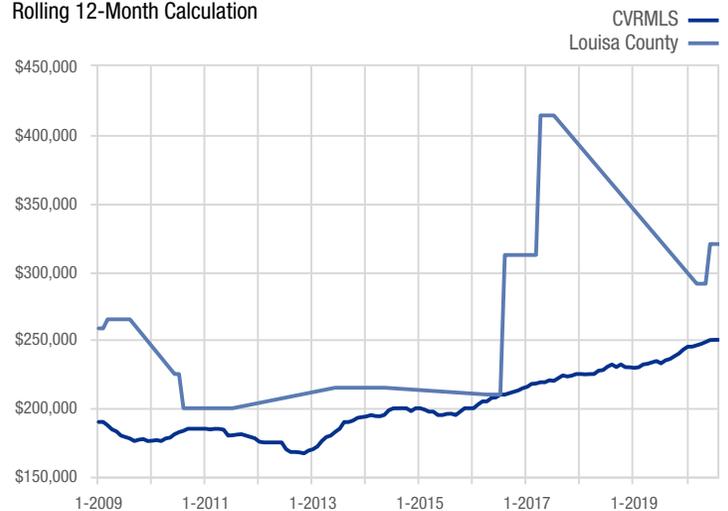
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.