Local Market Update – September 2020 A Research Tool Provided by Central Virginia Regional MLS.

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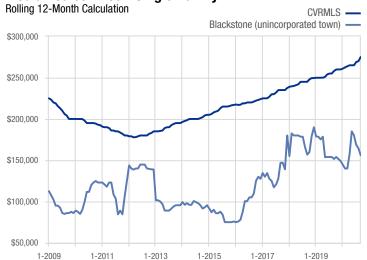
Blackstone (unincorporated town)

Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	5	4	- 20.0%	45	35	- 22.2%
Pending Sales	5	3	- 40.0%	32	37	+ 15.6%
Closed Sales	2	7	+ 250.0%	34	32	- 5.9%
Days on Market Until Sale	37	148	+ 300.0%	62	99	+ 59.7%
Median Sales Price*	\$102,767	\$140,000	+ 36.2%	\$133,450	\$139,500	+ 4.5%
Average Sales Price*	\$102,767	\$150,486	+ 46.4%	\$162,839	\$145,939	- 10.4%
Percent of Original List Price Received*	103.8%	89.4%	- 13.9%	91.3%	89.2%	- 2.3%
Inventory of Homes for Sale	18	5	- 72.2%			
Months Supply of Inventory	4.8	1.4	- 70.8%			

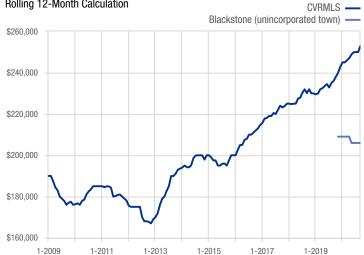
Condo/Town	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	0.0%	0	6	
Pending Sales	0	0	0.0%	1	1	0.0%
Closed Sales	0	0	0.0%	0	1	
Days on Market Until Sale			_		15	
Median Sales Price*			—		\$202,900	
Average Sales Price*			—		\$202,900	
Percent of Original List Price Received*					101.5%	
Inventory of Homes for Sale	0	5	—			
Months Supply of Inventory		5.0				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town **Rolling 12-Month Calculation**



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.