

Cumberland County

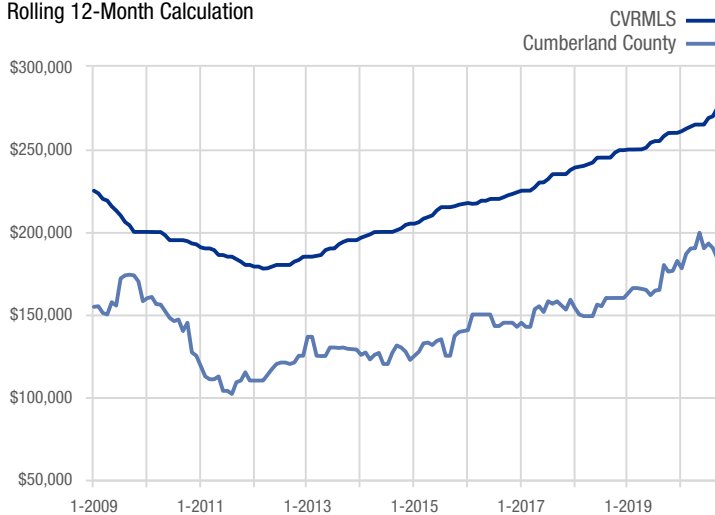
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	11	5	- 54.5%	90	104	+ 15.6%
Pending Sales	6	5	- 16.7%	63	80	+ 27.0%
Closed Sales	8	17	+ 112.5%	59	74	+ 25.4%
Days on Market Until Sale	84	43	- 48.8%	72	48	- 33.3%
Median Sales Price*	\$296,450	\$175,000	- 41.0%	\$180,000	\$183,000	+ 1.7%
Average Sales Price*	\$294,675	\$180,279	- 38.8%	\$197,053	\$184,314	- 6.5%
Percent of Original List Price Received*	95.8%	96.9%	+ 1.1%	94.4%	95.1%	+ 0.7%
Inventory of Homes for Sale	29	16	- 44.8%	—	—	—
Months Supply of Inventory	4.0	1.9	- 52.5%	—	—	—

Condo/Town	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

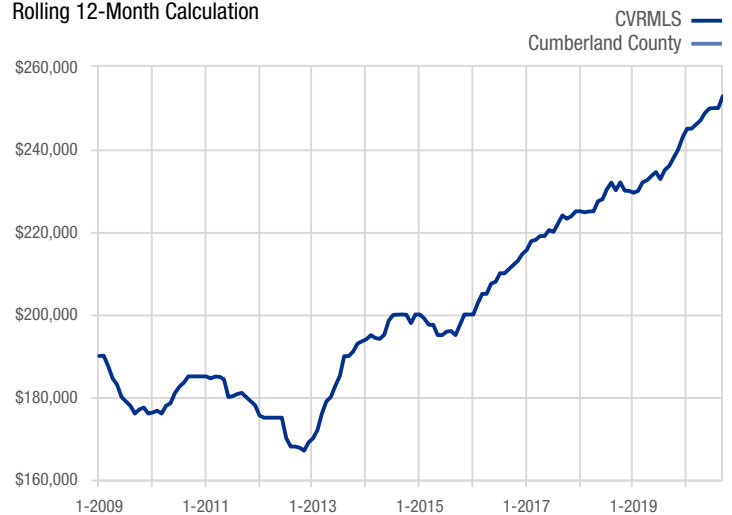
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.