

Hopewell City

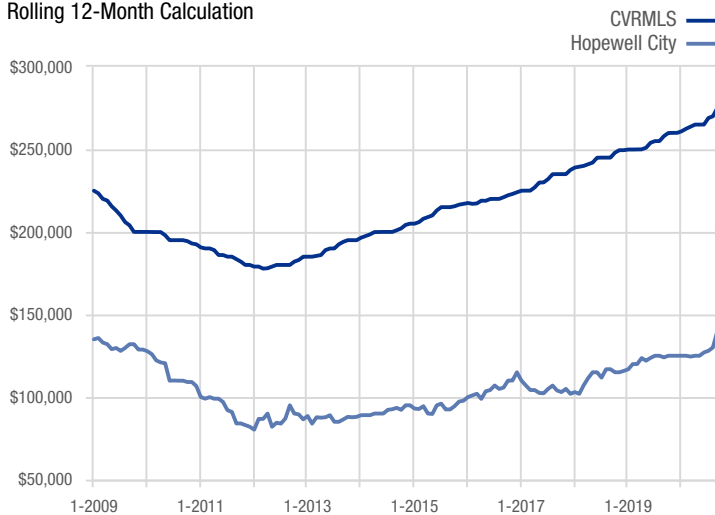
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	43	36	- 16.3%	345	317	- 8.1%
Pending Sales	24	33	+ 37.5%	259	284	+ 9.7%
Closed Sales	29	38	+ 31.0%	251	260	+ 3.6%
Days on Market Until Sale	47	32	- 31.9%	46	40	- 13.0%
Median Sales Price*	\$115,000	\$160,000	+ 39.1%	\$125,000	\$142,500	+ 14.0%
Average Sales Price*	\$117,246	\$160,803	+ 37.2%	\$133,254	\$144,385	+ 8.4%
Percent of Original List Price Received*	94.5%	101.2%	+ 7.1%	94.7%	97.2%	+ 2.6%
Inventory of Homes for Sale	85	31	- 63.5%	—	—	—
Months Supply of Inventory	3.1	1.0	- 67.7%	—	—	—

Condo/Town	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	1	1	0.0%	9	9	0.0%
Pending Sales	1	3	+ 200.0%	10	10	0.0%
Closed Sales	1	3	+ 200.0%	9	6	- 33.3%
Days on Market Until Sale	1	54	+ 5,300.0%	20	70	+ 250.0%
Median Sales Price*	\$129,000	\$160,000	+ 24.0%	\$156,000	\$159,950	+ 2.5%
Average Sales Price*	\$129,000	\$218,000	+ 69.0%	\$136,022	\$184,817	+ 35.9%
Percent of Original List Price Received*	100.0%	94.4%	- 5.6%	97.2%	96.4%	- 0.8%
Inventory of Homes for Sale	2	0	- 100.0%	—	—	—
Months Supply of Inventory	1.3	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

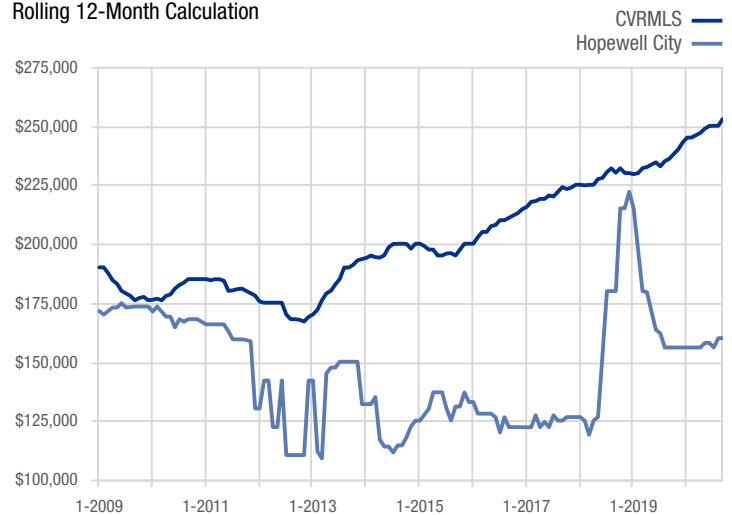
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.