

Louisa County

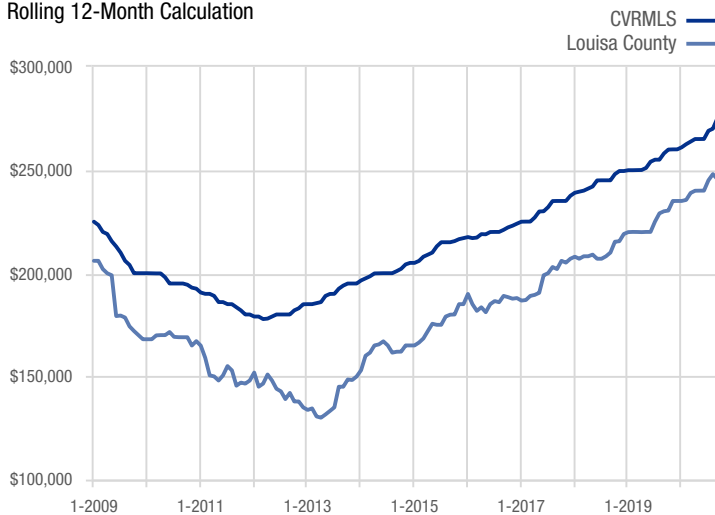
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	24	23	- 4.2%	346	296	- 14.5%
Pending Sales	27	25	- 7.4%	241	271	+ 12.4%
Closed Sales	24	40	+ 66.7%	217	257	+ 18.4%
Days on Market Until Sale	40	27	- 32.5%	52	58	+ 11.5%
Median Sales Price*	\$265,000	\$233,375	- 11.9%	\$232,500	\$249,950	+ 7.5%
Average Sales Price*	\$277,192	\$245,626	- 11.4%	\$255,097	\$312,124	+ 22.4%
Percent of Original List Price Received*	96.0%	99.5%	+ 3.6%	96.7%	97.7%	+ 1.0%
Inventory of Homes for Sale	98	37	- 62.2%	—	—	—
Months Supply of Inventory	4.1	1.3	- 68.3%	—	—	—

Condo/Town	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	0.0%	0	2	—
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	60	—
Median Sales Price*	—	—	—	—	\$320,000	—
Average Sales Price*	—	—	—	—	\$320,000	—
Percent of Original List Price Received*	—	—	—	—	96.0%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

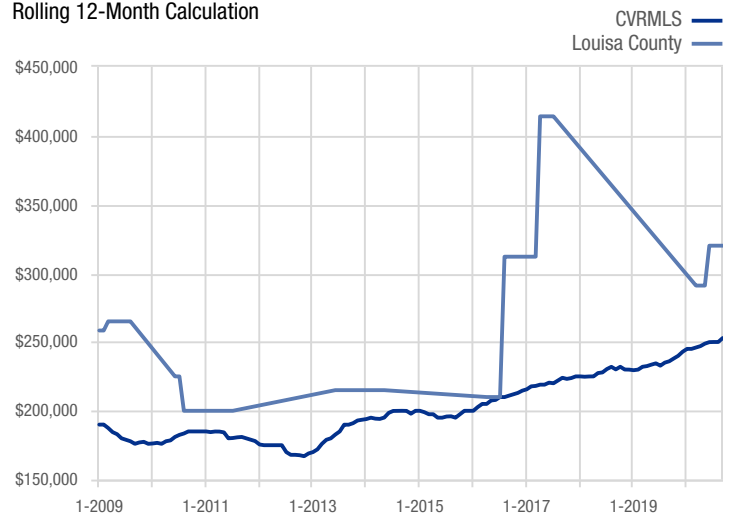
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.