

Lunenburg County

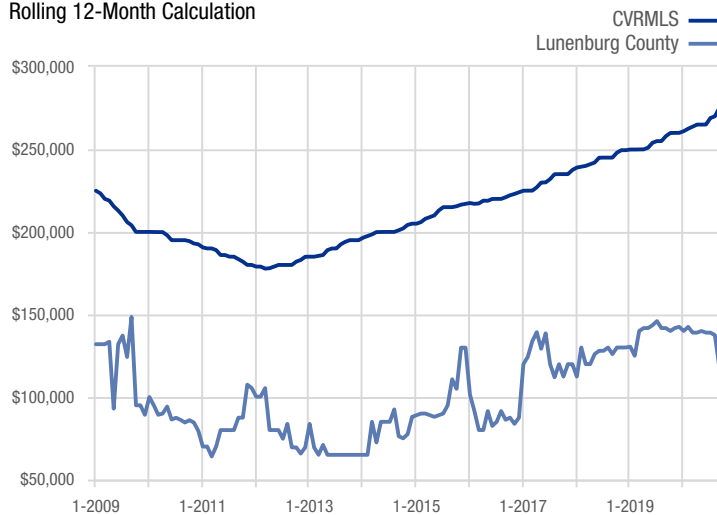
Single Family	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	14	6	- 57.1%	62	54	- 12.9%
Pending Sales	5	5	0.0%	34	46	+ 35.3%
Closed Sales	4	2	- 50.0%	33	41	+ 24.2%
Days on Market Until Sale	44	93	+ 111.4%	120	85	- 29.2%
Median Sales Price*	\$139,500	\$83,500	- 40.1%	\$140,000	\$114,500	- 18.2%
Average Sales Price*	\$135,125	\$83,500	- 38.2%	\$161,316	\$147,680	- 8.5%
Percent of Original List Price Received*	87.7%	91.7%	+ 4.6%	90.7%	92.4%	+ 1.9%
Inventory of Homes for Sale	28	20	- 28.6%	—	—	—
Months Supply of Inventory	7.0	4.4	- 37.1%	—	—	—

Condo/Town	September			Year to Date		
	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

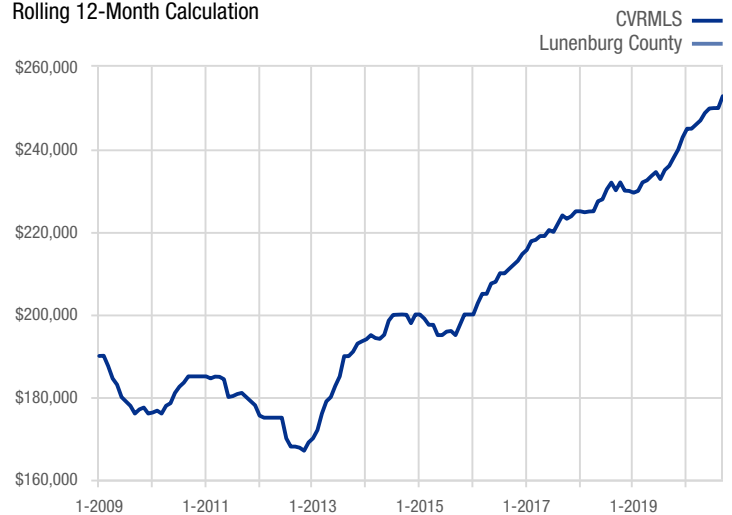
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.