Local Market Update – September 2020A Research Tool Provided by Central Virginia Regional MLS.

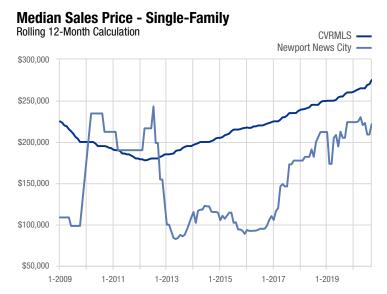


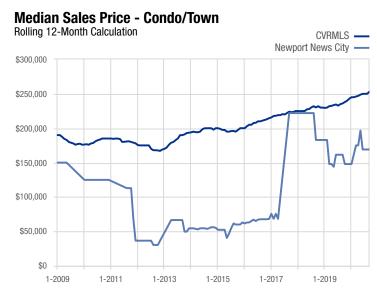
Newport News City

Single Family	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	2	3	+ 50.0%	20	24	+ 20.0%	
Pending Sales	3	3	0.0%	15	19	+ 26.7%	
Closed Sales	1	3	+ 200.0%	13	15	+ 15.4%	
Days on Market Until Sale	65	34	- 47.7%	56	37	- 33.9%	
Median Sales Price*	\$223,000	\$260,000	+ 16.6%	\$205,000	\$200,000	- 2.4%	
Average Sales Price*	\$223,000	\$258,000	+ 15.7%	\$218,038	\$215,667	- 1.1%	
Percent of Original List Price Received*	89.2%	97.4%	+ 9.2%	97.9%	106.2%	+ 8.5%	
Inventory of Homes for Sale	1	5	+ 400.0%		_		
Months Supply of Inventory	0.6	2.4	+ 300.0%				

Condo/Town	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	0.0%	5	1	- 80.0%
Pending Sales	1	0	- 100.0%	5	0	- 100.0%
Closed Sales	0	0	0.0%	4	1	- 75.0%
Days on Market Until Sale	_	_	_	20	14	- 30.0%
Median Sales Price*			_	\$161,444	\$218,100	+ 35.1%
Average Sales Price*		_	_	\$174,197	\$218,100	+ 25.2%
Percent of Original List Price Received*			_	99.5%	95.2%	- 4.3%
Inventory of Homes for Sale	0	1	_		_	
Months Supply of Inventory		1.0	_			

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.