## **Local Market Update – September 2020** A Research Tool Provided by Central Virginia Regional MLS.

# C V R♥M L S

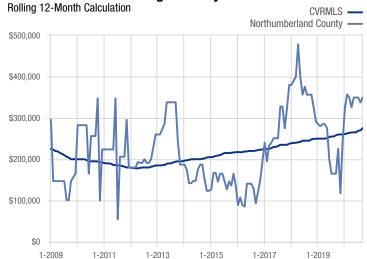
### **Northumberland County**

Single Family	September			Year to Date		
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	2	12	+ 500.0%	41	40	- 2.4%
Pending Sales	3	3	0.0%	12	27	+ 125.0%
Closed Sales	1	5	+ 400.0%	11	23	+ 109.1%
Days on Market Until Sale		168	—	92	164	+ 78.3%
Median Sales Price*		\$400,000		\$60,000	\$336,375	+ 460.6%
Average Sales Price*		\$445,350	—	\$174,883	\$418,420	+ 139.3%
Percent of Original List Price Received*		89.7%		90.7%	88.0%	- 3.0%
Inventory of Homes for Sale	25	16	- 36.0%			
Months Supply of Inventory	13.2	5.2	- 60.6%			

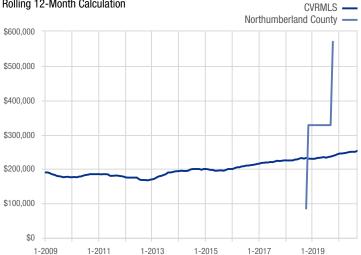
Condo/Town		September			Year to Date	
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale			—			
Median Sales Price*			—			
Average Sales Price*			—			
Percent of Original List Price Received*			—			
Inventory of Homes for Sale	0	0	0.0%			
Months Supply of Inventory			_			

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

#### Median Sales Price - Single-Family



#### Median Sales Price - Condo/Town Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.