Local Market Update – September 2020A Research Tool Provided by Central Virginia Regional MLS.

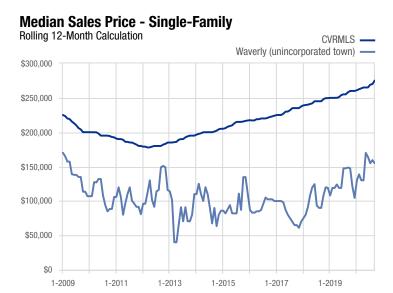


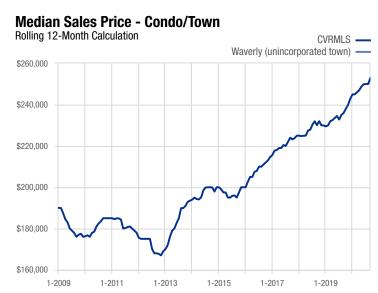
Waverly (unincorporated town)

Single Family	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	0	5	_	27	22	- 18.5%	
Pending Sales	0	4	_	16	23	+ 43.8%	
Closed Sales	1	8	+ 700.0%	15	24	+ 60.0%	
Days on Market Until Sale	48	84	+ 75.0%	157	107	- 31.8%	
Median Sales Price*	\$29,000	\$87,300	+ 201.0%	\$104,500	\$154,900	+ 48.2%	
Average Sales Price*	\$29,000	\$133,888	+ 361.7%	\$127,393	\$165,789	+ 30.1%	
Percent of Original List Price Received*	74.4%	94.8%	+ 27.4%	87.0%	97.4%	+ 12.0%	
Inventory of Homes for Sale	14	5	- 64.3%		_	_	
Months Supply of Inventory	7.0	1.7	- 75.7%				

Condo/Town	September			Year to Date			
Key Metrics	2019	2020	% Change	Thru 9-2019	Thru 9-2020	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*	_		_				
Average Sales Price*	_	-	_			_	
Percent of Original List Price Received*	_		_				
Inventory of Homes for Sale	0	0	0.0%		_		
Months Supply of Inventory	_		_				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.