

Local Market Update – October 2020

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

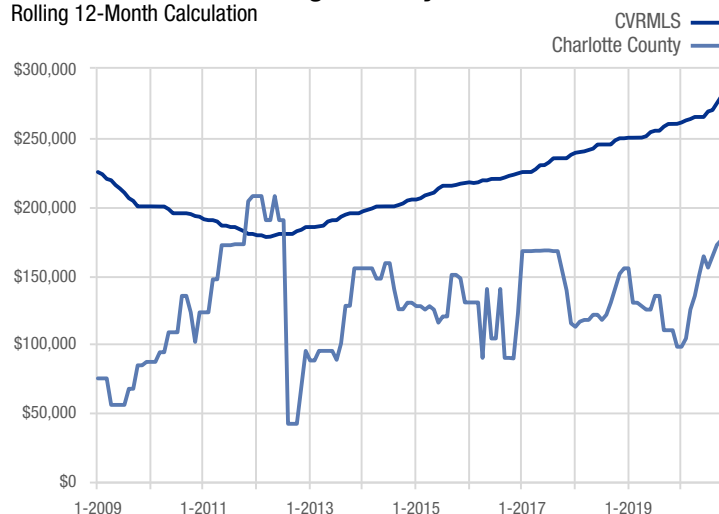
Single Family	October			Year to Date		
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	3	2	- 33.3%	25	21	- 16.0%
Pending Sales	2	2	0.0%	10	18	+ 80.0%
Closed Sales	0	1	—	10	13	+ 30.0%
Days on Market Until Sale	—	184	—	64	115	+ 79.7%
Median Sales Price*	—	\$300,000	—	\$104,000	\$179,000	+ 72.1%
Average Sales Price*	—	\$300,000	—	\$153,391	\$208,492	+ 35.9%
Percent of Original List Price Received*	—	96.8%	—	90.4%	93.4%	+ 3.3%
Inventory of Homes for Sale	13	6	- 53.8%	—	—	—
Months Supply of Inventory	8.0	3.5	- 56.3%	—	—	—

Condo/Town	October			Year to Date		
Key Metrics	2019	2020	% Change	Thru 10-2019	Thru 10-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

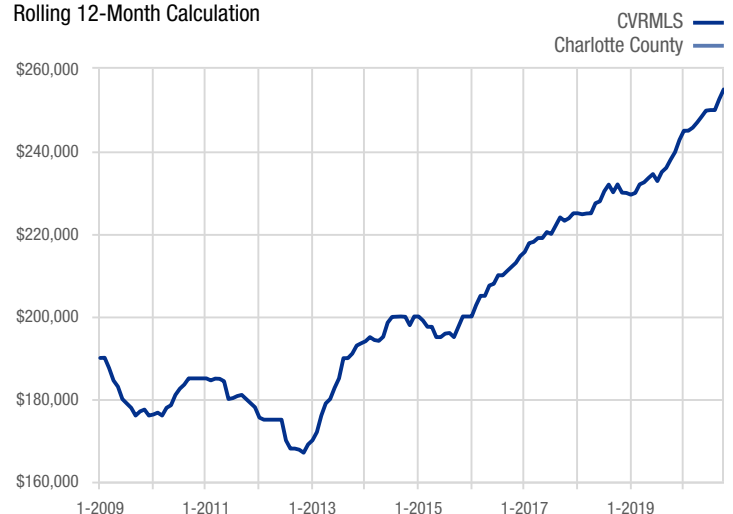
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.