

Local Market Update – October 2020

A Research Tool Provided by Central Virginia Regional MLS.



Prince Edward County

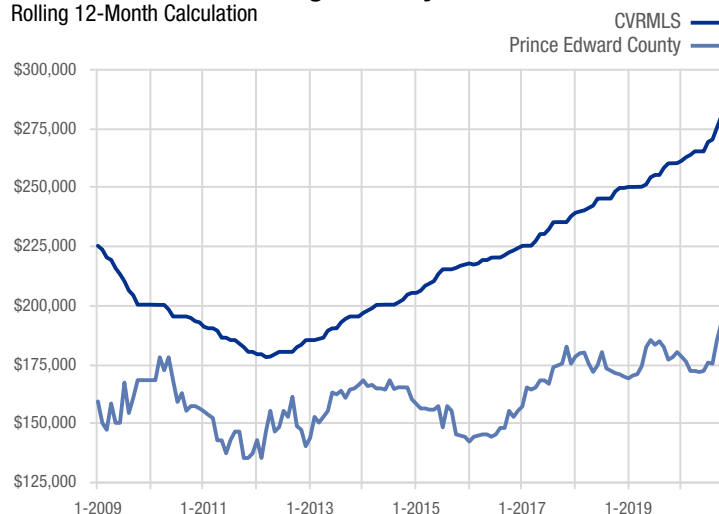
| Single Family | October | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings | 12 | 16 | + 33.3% | 103 | 109 | + 5.8% |
| Pending Sales | 4 | 8 | + 100.0% | 77 | 88 | + 14.3% |
| Closed Sales | 8 | 9 | + 12.5% | 82 | 79 | - 3.7% |
| Days on Market Until Sale | 63 | 56 | - 11.1% | 88 | 65 | - 26.1% |
| Median Sales Price* | \$147,500 | \$185,000 | + 25.4% | \$180,950 | \$197,500 | + 9.1% |
| Average Sales Price* | \$151,366 | \$228,444 | + 50.9% | \$186,840 | \$201,714 | + 8.0% |
| Percent of Original List Price Received* | 92.3% | 96.4% | + 4.4% | 93.2% | 95.7% | + 2.7% |
| Inventory of Homes for Sale | 44 | 29 | - 34.1% | — | — | — |
| Months Supply of Inventory | 5.9 | 3.5 | - 40.7% | — | — | — |

| Condo/Town | October | | | Year to Date | | |
|--|---------|------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 4 | — |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 4 | — | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

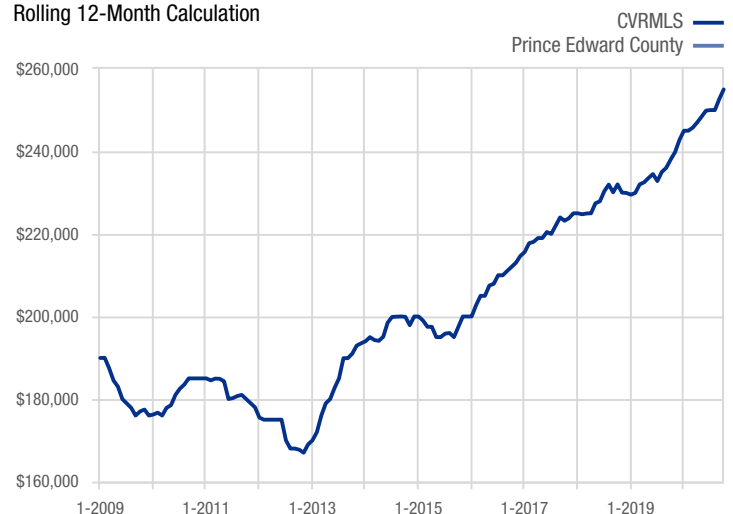
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.