

Local Market Update – October 2020

A Research Tool Provided by Central Virginia Regional MLS.



Sussex County

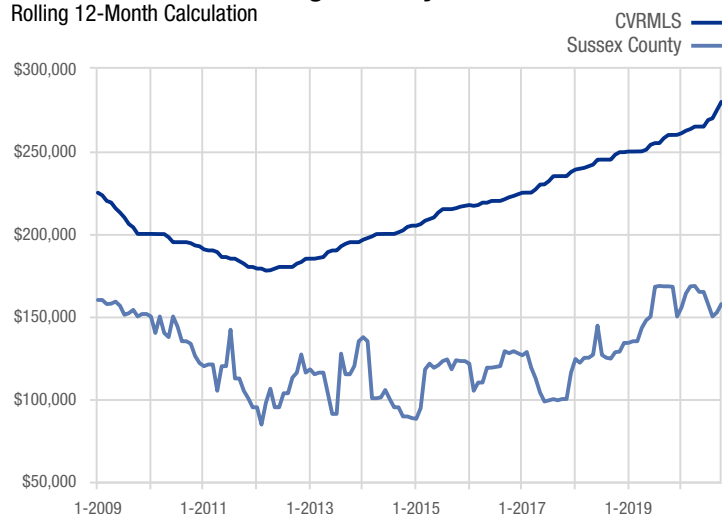
| Single Family | October | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings | 6 | 4 | - 33.3% | 68 | 68 | 0.0% |
| Pending Sales | 5 | 7 | + 40.0% | 49 | 62 | + 26.5% |
| Closed Sales | 5 | 5 | 0.0% | 48 | 54 | + 12.5% |
| Days on Market Until Sale | 64 | 73 | + 14.1% | 97 | 81 | - 16.5% |
| Median Sales Price* | \$190,000 | \$204,380 | + 7.6% | \$169,250 | \$167,450 | - 1.1% |
| Average Sales Price* | \$172,200 | \$220,915 | + 28.3% | \$161,188 | \$156,429 | - 3.0% |
| Percent of Original List Price Received* | 97.5% | 105.9% | + 8.6% | 94.3% | 98.9% | + 4.9% |
| Inventory of Homes for Sale | 25 | 14 | - 44.0% | — | — | — |
| Months Supply of Inventory | 5.4 | 2.3 | - 57.4% | — | — | — |

| Condo/Town | October | | | Year to Date | | |
|--|---------|------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | — | — | — | — | — | — |
| Median Sales Price* | — | — | — | — | — | — |
| Average Sales Price* | — | — | — | — | — | — |
| Percent of Original List Price Received* | — | — | — | — | — | — |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | — | — | — |
| Months Supply of Inventory | — | — | — | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

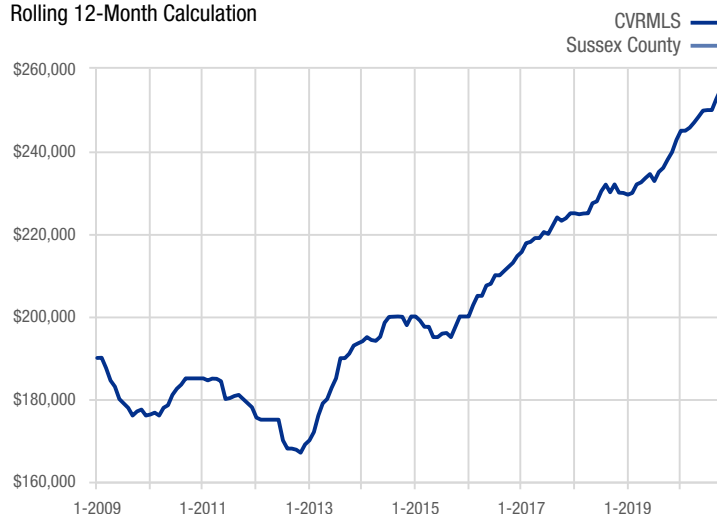
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.