## **Local Market Update – October 2020**A Research Tool Provided by Central Virginia Regional MLS.

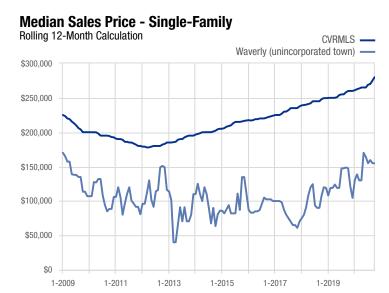


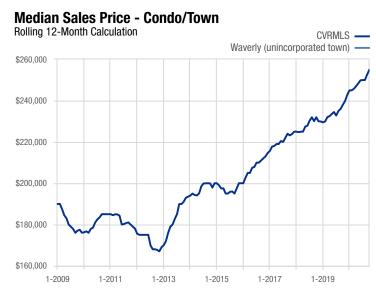
## **Waverly (unincorporated town)**

| Single Family                            | October   |           |          | Year to Date |              |          |  |
|--|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics                              | 2019      | 2020      | % Change | Thru 10-2019 | Thru 10-2020 | % Change |  |
| New Listings                             | 2         | 1         | - 50.0%  | 29           | 23           | - 20.7%  |  |
| Pending Sales                            | 1         | 1         | 0.0%     | 17           | 24           | + 41.2%  |  |
| Closed Sales                             | 3         | 1         | - 66.7%  | 18           | 25           | + 38.9%  |  |
| Days on Market Until Sale                | 66        | 12        | - 81.8%  | 142          | 103          | - 27.5%  |  |
| Median Sales Price*                      | \$190,000 | \$295,000 | + 55.3%  | \$107,000    | \$159,450    | + 49.0%  |  |
| Average Sales Price*                     | \$171,000 | \$295,000 | + 72.5%  | \$135,088    | \$171,173    | + 26.7%  |  |
| Percent of Original List Price Received* | 96.1%     | 98.4%     | + 2.4%   | 88.7%        | 97.4%        | + 9.8%   |  |
| Inventory of Homes for Sale              | 15        | 5         | - 66.7%  |              |              |          |  |
| Months Supply of Inventory               | 7.5       | 1.7       | - 77.3%  |              |              |          |  |

| Condo/Town                               | October |      |          | Year to Date |              |          |
|--|---------|------|----------|--------------|--------------|----------|
| Key Metrics                              | 2019    | 2020 | % Change | Thru 10-2019 | Thru 10-2020 | % Change |
| New Listings                             | 0       | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Pending Sales                            | 0       | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Closed Sales                             | 0       | 0    | 0.0%     | 0            | 0            | 0.0%     |
| Days on Market Until Sale                | _       | -    | _        |              |              |          |
| Median Sales Price*                      | _       |      | _        |              |              |          |
| Average Sales Price*                     | _       | -    | _        | _            | _            | _        |
| Percent of Original List Price Received* | _       |      | _        |              |              |          |
| Inventory of Homes for Sale              | 0       | 0    | 0.0%     |              | _            |          |
| Months Supply of Inventory               |         |      | _        |              |              |          |

<sup>\*</sup> Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.