Local Market Update – November 2020A Research Tool Provided by Central Virginia Regional MLS.

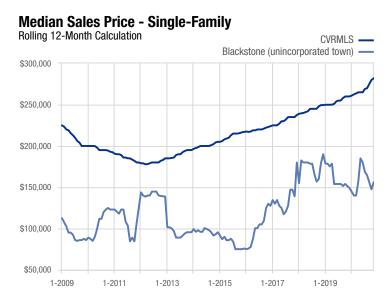


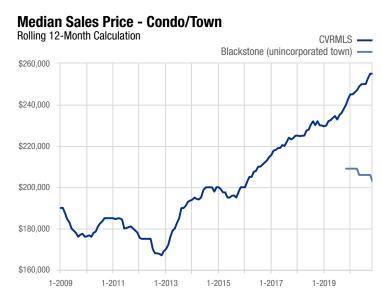
Blackstone (unincorporated town)

Single Family	November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change	
New Listings	5	6	+ 20.0%	52	46	- 11.5%	
Pending Sales	1	2	+ 100.0%	36	41	+ 13.9%	
Closed Sales	4	3	- 25.0%	43	36	- 16.3%	
Days on Market Until Sale	47	36	- 23.4%	64	99	+ 54.7%	
Median Sales Price*	\$188,450	\$199,900	+ 6.1%	\$144,500	\$147,500	+ 2.1%	
Average Sales Price*	\$191,163	\$291,600	+ 52.5%	\$169,552	\$184,254	+ 8.7%	
Percent of Original List Price Received*	84.2%	100.0%	+ 18.8%	92.4%	89.9%	- 2.7%	
Inventory of Homes for Sale	16	10	- 37.5%			_	
Months Supply of Inventory	4.5	2.9	- 35.6%				

Condo/Town	November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change	
New Listings	0	0	0.0%	0	6		
Pending Sales	0	0	0.0%	1	1	0.0%	
Closed Sales	1	0	- 100.0%	1	1	0.0%	
Days on Market Until Sale	226		_	226	15	- 93.4%	
Median Sales Price*	\$209,000		_	\$209,000	\$202,900	- 2.9%	
Average Sales Price*	\$209,000		_	\$209,000	\$202,900	- 2.9%	
Percent of Original List Price Received*	100.0%		_	100.0%	101.5%	+ 1.5%	
Inventory of Homes for Sale	0	5	_		_	_	
Months Supply of Inventory		5.0	_				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.