Local Market Update – November 2020 A Research Tool Provided by Central Virginia Regional MLS.

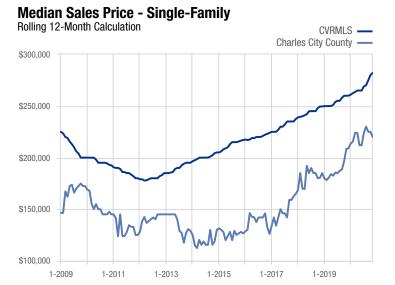
C V R♥M L S

Charles City County

| Single Family | November | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 11-2019 | Thru 11-2020 | % Change |
| New Listings | 4 | 3 | - 25.0% | 76 | 54 | - 28.9% |
| Pending Sales | 5 | 4 | - 20.0% | 55 | 52 | - 5.5% |
| Closed Sales | 5 | 1 | - 80.0% | 53 | 46 | - 13.2% |
| Days on Market Until Sale | 164 | 3 | - 98.2% | 54 | 37 | - 31.5% |
| Median Sales Price* | \$290,000 | \$365,000 | + 25.9% | \$208,000 | \$219,950 | + 5.7% |
| Average Sales Price* | \$568,800 | \$365,000 | - 35.8% | \$263,466 | \$264,039 | + 0.2% |
| Percent of Original List Price Received* | 88.4% | 100.0% | + 13.1% | 93.4% | 99.4% | + 6.4% |
| Inventory of Homes for Sale | 19 | 8 | - 57.9% | | | |
| Months Supply of Inventory | 4.1 | 1.7 | - 58.5% | | | |

| Condo/Town | November | | | Year to Date | | |
|--|----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 11-2019 | Thru 11-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Pending Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | | | _ | | | |
| Median Sales Price* | | | _ | | | |
| Average Sales Price* | | | _ | | | |
| Percent of Original List Price Received* | | | _ | | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | | |
| Months Supply of Inventory | | | | | | |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.