Local Market Update – November 2020A Research Tool Provided by Central Virginia Regional MLS.

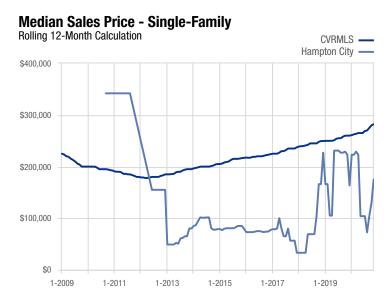


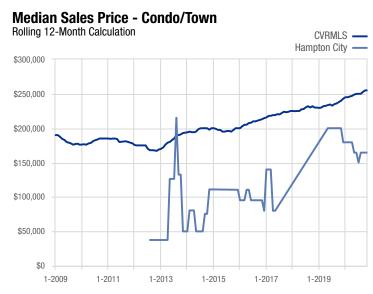
Hampton City

| Single Family | November | | | Year to Date | | | |
|--|-----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 11-2019 | Thru 11-2020 | % Change | |
| New Listings | 0 | 1 | _ | 8 | 8 | 0.0% | |
| Pending Sales | 0 | 3 | _ | 6 | 7 | + 16.7% | |
| Closed Sales | 1 | 1 | 0.0% | 7 | 4 | - 42.9% | |
| Days on Market Until Sale | 65 | 2 | - 96.9% | 42 | 16 | - 61.9% | |
| Median Sales Price* | \$104,000 | \$358,500 | + 244.7% | \$163,500 | \$175,000 | + 7.0% | |
| Average Sales Price* | \$104,000 | \$358,500 | + 244.7% | \$160,333 | \$187,375 | + 16.9% | |
| Percent of Original List Price Received* | 90.9% | 102.9% | + 13.2% | 90.3% | 101.7% | + 12.6% | |
| Inventory of Homes for Sale | 3 | 0 | - 100.0% | | | _ | |
| Months Supply of Inventory | 2.5 | | _ | | | | |

| Condo/Town | November | | | Year to Date | | | |
|--|----------|------|----------|--------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 11-2019 | Thru 11-2020 | % Change | |
| New Listings | 0 | 0 | 0.0% | 4 | 2 | - 50.0% | |
| Pending Sales | 0 | 0 | 0.0% | 3 | 2 | - 33.3% | |
| Closed Sales | 0 | 0 | 0.0% | 2 | 2 | 0.0% | |
| Days on Market Until Sale | _ | _ | _ | 15 | 13 | - 13.3% | |
| Median Sales Price* | _ | | _ | \$200,000 | \$161,250 | - 19.4% | |
| Average Sales Price* | _ | - | _ | \$200,000 | \$161,250 | - 19.4% | |
| Percent of Original List Price Received* | _ | - | _ | 100.0% | 99.6% | - 0.4% | |
| Inventory of Homes for Sale | 1 | 0 | - 100.0% | | _ | _ | |
| Months Supply of Inventory | 1.0 | | _ | | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.