

## Louisa County

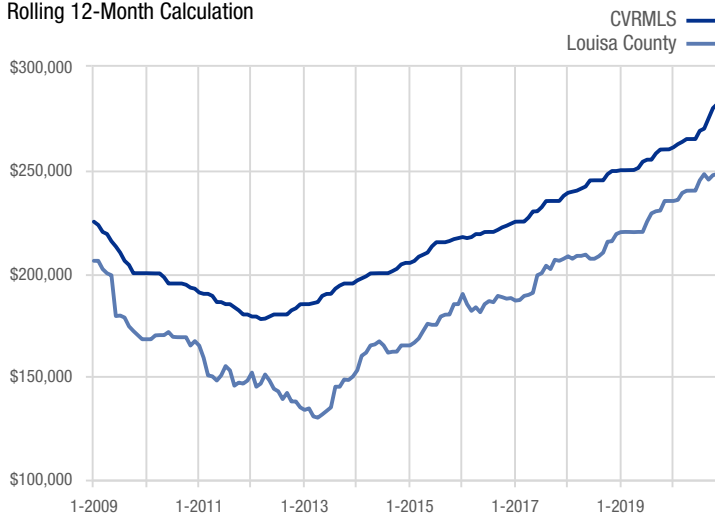
Single Family	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	35	28	- 20.0%	418	360	- 13.9%
Pending Sales	29	28	- 3.4%	293	331	+ 13.0%
Closed Sales	18	21	+ 16.7%	268	306	+ 14.2%
Days on Market Until Sale	50	19	- 62.0%	54	55	+ 1.9%
Median Sales Price*	\$243,950	<b>\$278,700</b>	+ 14.2%	\$235,000	<b>\$250,000</b>	+ 6.4%
Average Sales Price*	\$264,066	<b>\$319,708</b>	+ 21.1%	\$256,760	<b>\$313,120</b>	+ 22.0%
Percent of Original List Price Received*	96.0%	<b>99.7%</b>	+ 3.9%	96.1%	<b>97.8%</b>	+ 1.8%
Inventory of Homes for Sale	93	34	- 63.4%	—	—	—
Months Supply of Inventory	3.6	1.1	- 69.4%	—	—	—

Condo/Town	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	1	0	- 100.0%	1	2	+ 100.0%
Pending Sales	0	0	0.0%	0	2	—
Closed Sales	0	0	0.0%	0	2	—
Days on Market Until Sale	—	—	—	—	60	—
Median Sales Price*	—	—	—	—	<b>\$320,000</b>	—
Average Sales Price*	—	—	—	—	<b>\$320,000</b>	—
Percent of Original List Price Received*	—	—	—	—	<b>96.0%</b>	—
Inventory of Homes for Sale	1	0	- 100.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

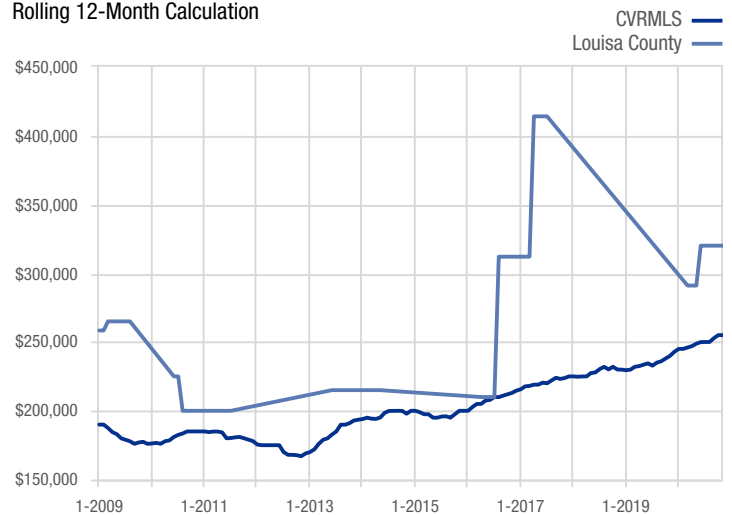
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.