

Lunenburg County

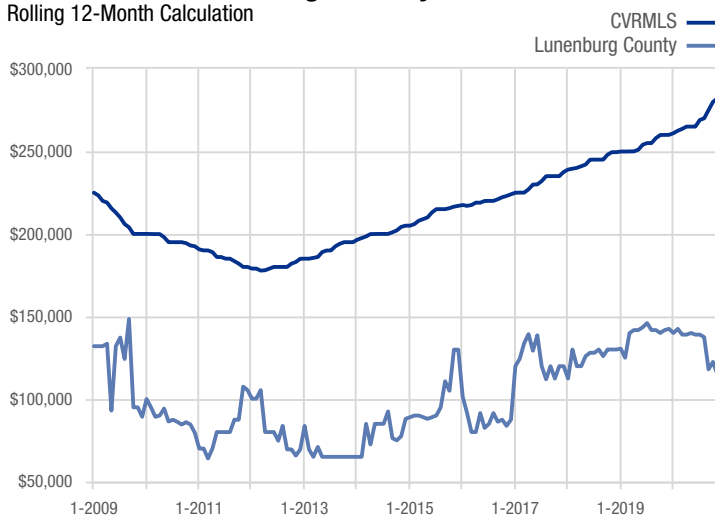
Single Family	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Key Metrics						
New Listings	5	2	- 60.0%	74	58	- 21.6%
Pending Sales	2	2	0.0%	41	53	+ 29.3%
Closed Sales	3	5	+ 66.7%	40	53	+ 32.5%
Days on Market Until Sale	69	71	+ 2.9%	118	83	- 29.7%
Median Sales Price*	\$152,000	\$111,500	- 26.6%	\$140,000	\$115,000	- 17.9%
Average Sales Price*	\$158,000	\$122,500	- 22.5%	\$159,130	\$168,384	+ 5.8%
Percent of Original List Price Received*	100.4%	97.9%	- 2.5%	91.8%	92.4%	+ 0.7%
Inventory of Homes for Sale	30	16	- 46.7%	—	—	—
Months Supply of Inventory	7.7	3.5	- 54.5%	—	—	—

Condo/Town	November			Year to Date		
	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

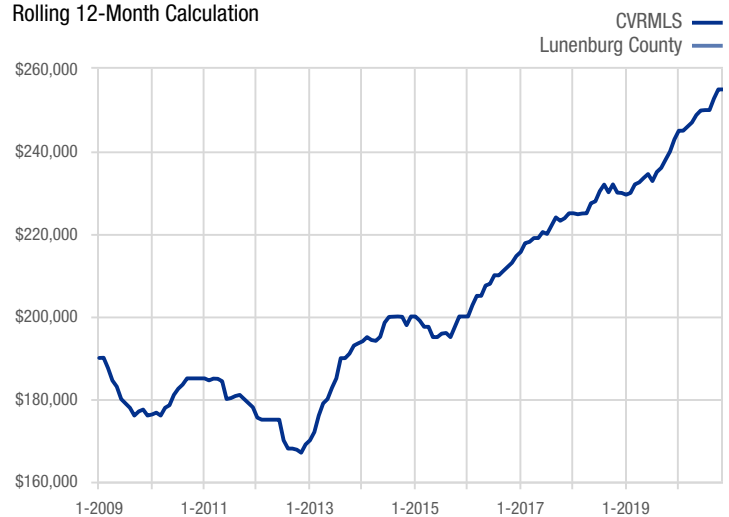
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.