Local Market Update – November 2020 A Research Tool Provided by Central Virginia Regional MLS.

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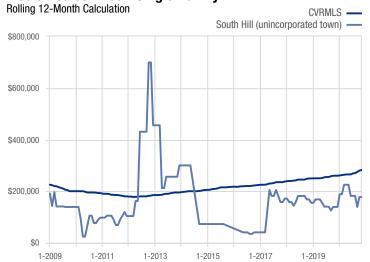
South Hill (unincorporated town)

Single Family	November			Year to Date		
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change
New Listings	0	0	0.0%	6	2	- 66.7%
Pending Sales	0	0	0.0%	1	3	+ 200.0%
Closed Sales	0	0	0.0%	1	4	+ 300.0%
Days on Market Until Sale	_		_	144	76	- 47.2%
Median Sales Price*			_	\$139,000	\$177,500	+ 27.7%
Average Sales Price*			_	\$139,000	\$164,500	+ 18.3%
Percent of Original List Price Received*				99.6%	82.2%	- 17.5%
Inventory of Homes for Sale	3	0	- 100.0%			
Months Supply of Inventory	3.0		_			

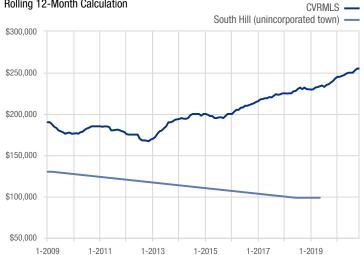
Condo/Town	November			Year to Date			
Key Metrics	2019	2020	% Change	Thru 11-2019	Thru 11-2020	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			—				
Median Sales Price*			—				
Average Sales Price*			—				
Percent of Original List Price Received*			—				
Inventory of Homes for Sale	0	0	0.0%			—	
Months Supply of Inventory			_				

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family



Median Sales Price - Condo/Town Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.