Local Market Update – December 2020A Research Tool Provided by Central Virginia Regional MLS.

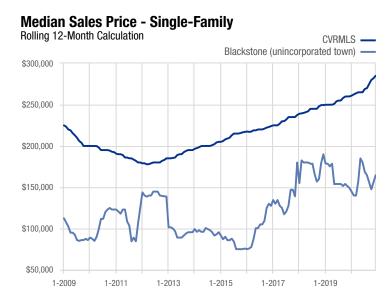


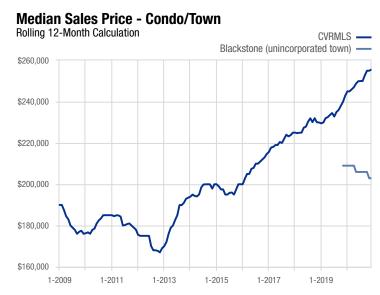
Blackstone (unincorporated town)

Single Family	December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change	
New Listings	6	0	- 100.0%	58	46	- 20.7%	
Pending Sales	1	6	+ 500.0%	37	47	+ 27.0%	
Closed Sales	1	6	+ 500.0%	44	42	- 4.5%	
Days on Market Until Sale	65	27	- 58.5%	64	89	+ 39.1%	
Median Sales Price*	\$450,000	\$204,450	- 54.6%	\$149,000	\$164,500	+ 10.4%	
Average Sales Price*	\$450,000	\$184,567	- 59.0%	\$176,074	\$184,300	+ 4.7%	
Percent of Original List Price Received*	75.0%	95.6%	+ 27.5%	92.0%	90.7%	- 1.4%	
Inventory of Homes for Sale	19	5	- 73.7%				
Months Supply of Inventory	6.2	1.3	- 79.0%				

Condo/Town	December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change	
New Listings	6	0	- 100.0%	6	6	0.0%	
Pending Sales	0	1	_	1	2	+ 100.0%	
Closed Sales	0	0	0.0%	1	1	0.0%	
Days on Market Until Sale	_	_	_	226	15	- 93.4%	
Median Sales Price*		_	_	\$209,000	\$202,900	- 2.9%	
Average Sales Price*	_	_	_	\$209,000	\$202,900	- 2.9%	
Percent of Original List Price Received*	_	_	_	100.0%	101.5%	+ 1.5%	
Inventory of Homes for Sale	6	4	- 33.3%		_	_	
Months Supply of Inventory	6.0	4.0	- 33.3%		_	_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.