Local Market Update – December 2020 A Research Tool Provided by Central Virginia Regional MLS.

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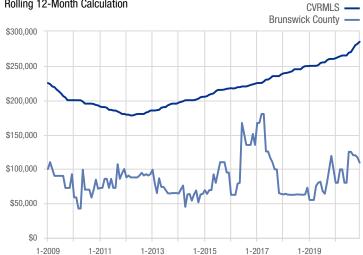
Brunswick County

Single Family	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	4	0	- 100.0%	40	23	- 42.5%
Pending Sales	1	3	+ 200.0%	18	19	+ 5.6%
Closed Sales	0	2	—	18	17	- 5.6%
Days on Market Until Sale		60	—	155	89	- 42.6%
Median Sales Price*		\$84,950	—	\$99,500	\$109,250	+ 9.8%
Average Sales Price*		\$84,950	—	\$216,802	\$154,900	- 28.6%
Percent of Original List Price Received*		90.5%	_	87.7%	86.6%	- 1.3%
Inventory of Homes for Sale	13	5	- 61.5%			
Months Supply of Inventory	7.2	2.1	- 70.8%			

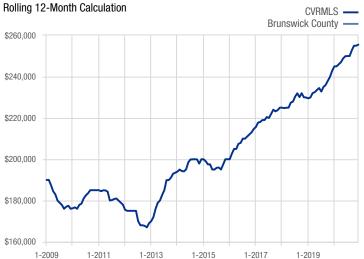
Condo/Town	December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale			—			_	
Median Sales Price*			—				
Average Sales Price*			—			_	
Percent of Original List Price Received*			—				
Inventory of Homes for Sale	0	0	0.0%				
Months Supply of Inventory							

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Rolling 12-Month Calculation



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.