

Local Market Update – December 2020

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

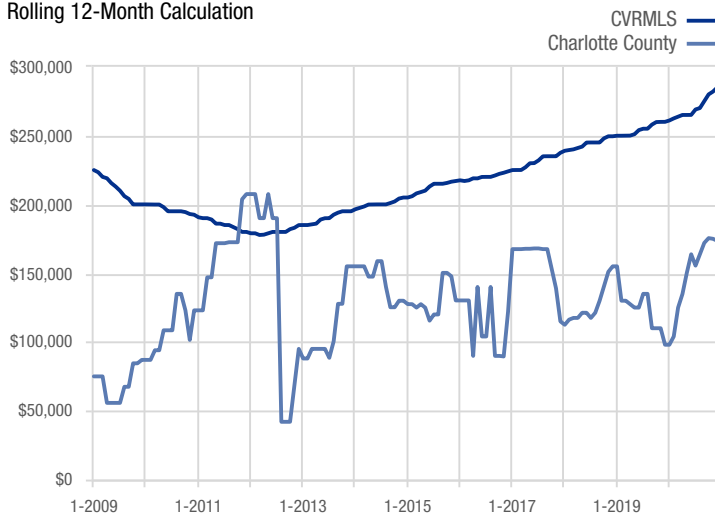
Single Family	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	1	1	0.0%	28	23	- 17.9%
Pending Sales	0	1	—	11	20	+ 81.8%
Closed Sales	3	4	+ 33.3%	13	18	+ 38.5%
Days on Market Until Sale	131	39	- 70.2%	80	99	+ 23.8%
Median Sales Price*	\$87,000	\$114,250	+ 31.3%	\$98,000	\$173,500	+ 77.0%
Average Sales Price*	\$191,333	\$134,125	- 29.9%	\$162,147	\$190,106	+ 17.2%
Percent of Original List Price Received*	90.0%	89.8%	- 0.2%	90.3%	92.5%	+ 2.4%
Inventory of Homes for Sale	12	6	- 50.0%	—	—	—
Months Supply of Inventory	7.6	3.6	- 52.6%	—	—	—

Condo/Town	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

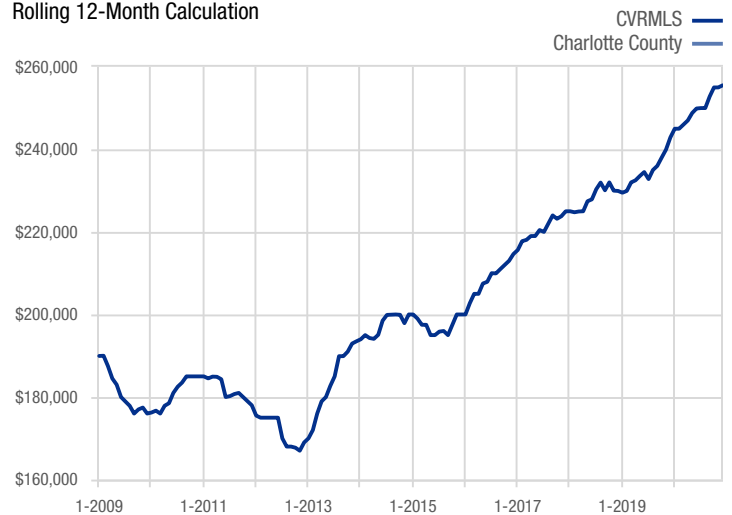
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.