Local Market Update – December 2020A Research Tool Provided by Central Virginia Regional MLS.

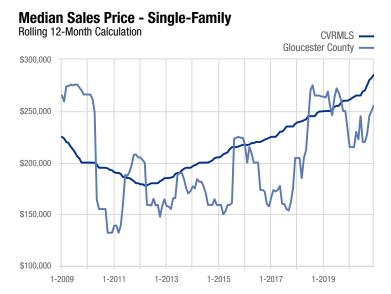


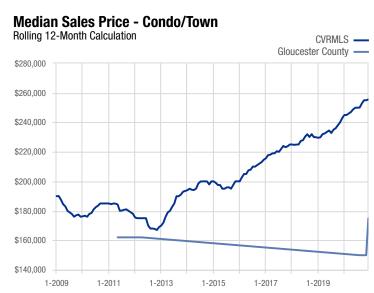
Gloucester County

| Single Family | | December | | | Year to Date | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 6 | 2 | - 66.7% | 49 | 49 | 0.0% |
| Pending Sales | 0 | 2 | _ | 19 | 50 | + 163.2% |
| Closed Sales | 2 | 1 | - 50.0% | 21 | 45 | + 114.3% |
| Days on Market Until Sale | 47 | 29 | - 38.3% | 71 | 63 | - 11.3% |
| Median Sales Price* | \$131,250 | \$290,000 | + 121.0% | \$232,500 | \$254,950 | + 9.7% |
| Average Sales Price* | \$131,250 | \$290,000 | + 121.0% | \$310,798 | \$385,992 | + 24.2% |
| Percent of Original List Price Received* | 92.2% | 95.1% | + 3.1% | 93.0% | 95.9% | + 3.1% |
| Inventory of Homes for Sale | 23 | 11 | - 52.2% | | | _ |
| Months Supply of Inventory | 12.1 | 2.6 | - 78.5% | | | |

| Condo/Town | December | | | Year to Date | | | |
|--|----------|-----------|----------|--------------|--------------|----------|--|
| Key Metrics | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change | |
| New Listings | 0 | 1 | _ | 0 | 4 | | |
| Pending Sales | 0 | 0 | 0.0% | 0 | 3 | _ | |
| Closed Sales | 0 | 2 | | 0 | 3 | | |
| Days on Market Until Sale | _ | 3 | _ | | 53 | _ | |
| Median Sales Price* | _ | \$237,400 | _ | | \$174,900 | | |
| Average Sales Price* | _ | \$237,400 | _ | | \$208,233 | _ | |
| Percent of Original List Price Received* | | 100.0% | | | 98.1% | | |
| Inventory of Homes for Sale | 0 | 1 | - | | | _ | |
| Months Supply of Inventory | | 1.0 | _ | | _ | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.