

# Local Market Update – December 2020

A Research Tool Provided by Central Virginia Regional MLS.



## Lunenburg County

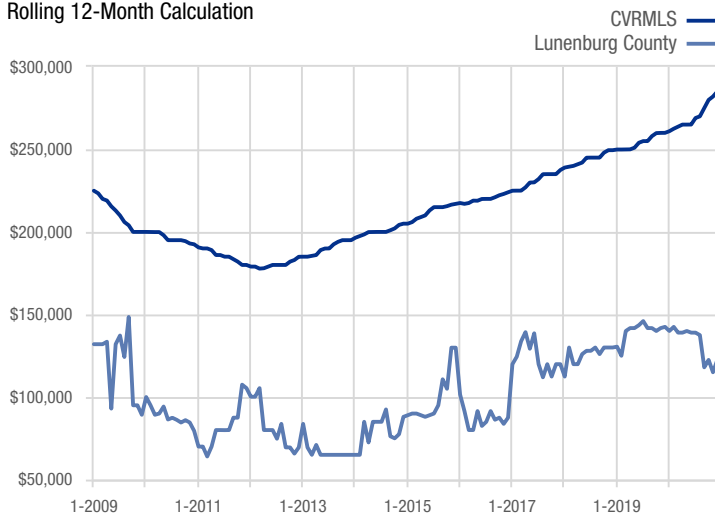
Single Family	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
<b>Key Metrics</b>						
New Listings	6	2	- 66.7%	80	60	- 25.0%
Pending Sales	2	2	0.0%	43	55	+ 27.9%
Closed Sales	3	4	+ 33.3%	43	57	+ 32.6%
Days on Market Until Sale	56	46	- 17.9%	113	80	- 29.2%
Median Sales Price*	\$145,000	<b>\$152,500</b>	+ 5.2%	\$142,500	<b>\$122,500</b>	- 14.0%
Average Sales Price*	\$148,167	<b>\$178,500</b>	+ 20.5%	\$158,308	<b>\$169,133</b>	+ 6.8%
Percent of Original List Price Received*	90.0%	<b>96.6%</b>	+ 7.3%	91.7%	<b>92.7%</b>	+ 1.1%
Inventory of Homes for Sale	32	16	- 50.0%	—	—	—
Months Supply of Inventory	8.2	3.5	- 57.3%	—	—	—

Condo/Town	December			Year to Date		
	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
<b>Key Metrics</b>						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

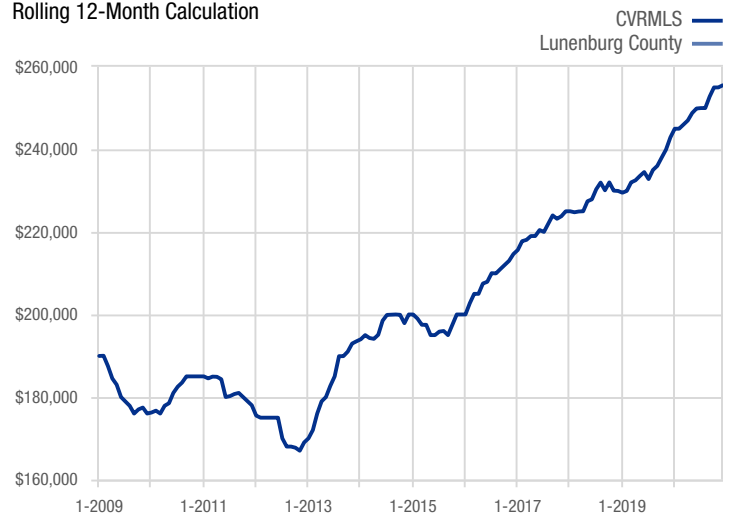
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.