Local Market Update – December 2020A Research Tool Provided by Central Virginia Regional MLS.

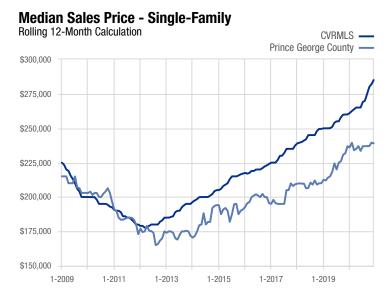


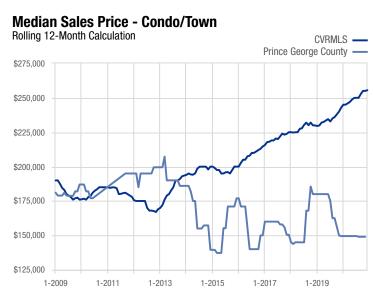
Prince George County

| Single Family | | December | | | Year to Date | |
|--|-----------|-----------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 15 | 21 | + 40.0% | 490 | 414 | - 15.5% |
| Pending Sales | 24 | 18 | - 25.0% | 379 | 398 | + 5.0% |
| Closed Sales | 32 | 41 | + 28.1% | 370 | 387 | + 4.6% |
| Days on Market Until Sale | 83 | 33 | - 60.2% | 46 | 39 | - 15.2% |
| Median Sales Price* | \$268,295 | \$250,000 | - 6.8% | \$236,900 | \$239,000 | + 0.9% |
| Average Sales Price* | \$274,167 | \$262,626 | - 4.2% | \$240,152 | \$252,495 | + 5.1% |
| Percent of Original List Price Received* | 96.6% | 97.6% | + 1.0% | 97.6% | 98.1% | + 0.5% |
| Inventory of Homes for Sale | 73 | 27 | - 63.0% | | | _ |
| Months Supply of Inventory | 2.3 | 0.8 | - 65.2% | | | |

| Condo/Town | December | | | Year to Date | | |
|--|-----------|------|----------|--------------|--------------|----------|
| Key Metrics | 2019 | 2020 | % Change | Thru 12-2019 | Thru 12-2020 | % Change |
| New Listings | 0 | 0 | 0.0% | 4 | 0 | - 100.0% |
| Pending Sales | 0 | 0 | 0.0% | 4 | 0 | - 100.0% |
| Closed Sales | 1 | 0 | - 100.0% | 4 | 0 | - 100.0% |
| Days on Market Until Sale | 3 | | _ | 103 | _ | _ |
| Median Sales Price* | \$149,000 | | _ | \$149,500 | | |
| Average Sales Price* | \$149,000 | _ | _ | \$147,500 | _ | _ |
| Percent of Original List Price Received* | 94.5% | | _ | 91.3% | | |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | |
| Months Supply of Inventory | | | _ | | _ | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.