Local Market Update – December 2020 A Research Tool Provided by Central Virginia Regional MLS.

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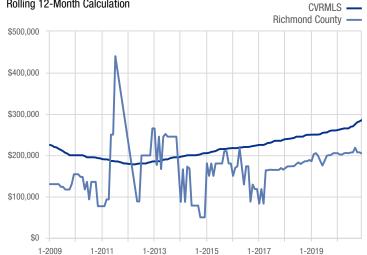
Richmond County

Single Family	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	1	1	0.0%	33	22	- 33.3%
Pending Sales	1	2	+ 100.0%	21	18	- 14.3%
Closed Sales	4	1	- 75.0%	23	12	- 47.8%
Days on Market Until Sale	62	124	+ 100.0%	78	94	+ 20.5%
Median Sales Price*	\$234,350	\$120,500	- 48.6%	\$205,000	\$204,500	- 0.2%
Average Sales Price*	\$266,925	\$120,500	- 54.9%	\$215,157	\$267,083	+ 24.1%
Percent of Original List Price Received*	91.3%	105.7%	+ 15.8%	97.1%	97.2%	+ 0.1%
Inventory of Homes for Sale	7	5	- 28.6%			
Months Supply of Inventory	3.3	2.5	- 24.2%			

Condo/Town	December			Year to Date		
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale			—			
Median Sales Price*			—			
Average Sales Price*			—			
Percent of Original List Price Received*			_			
Inventory of Homes for Sale	0	0	0.0%			—
Months Supply of Inventory			_			

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Rolling 12-Month Calculation



Median Sales Price - Condo/Town



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.