Local Market Update – December 2020A Research Tool Provided by Central Virginia Regional MLS.

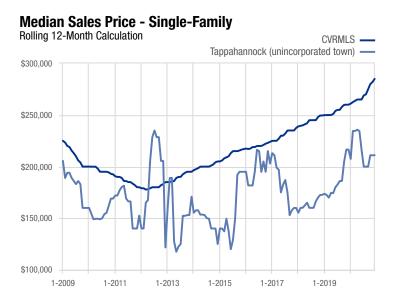


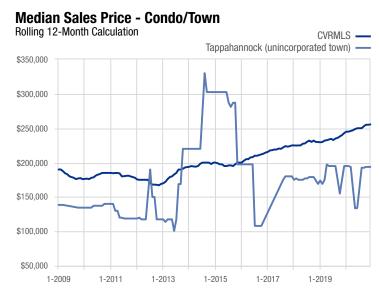
Tappahannock (unincorporated town)

Single Family	December			Year to Date			
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change	
New Listings	0	3	_	68	81	+ 19.1%	
Pending Sales	4	4	0.0%	51	64	+ 25.5%	
Closed Sales	4	3	- 25.0%	50	56	+ 12.0%	
Days on Market Until Sale	192	38	- 80.2%	83	54	- 34.9%	
Median Sales Price*	\$217,250	\$165,000	- 24.1%	\$216,496	\$211,000	- 2.5%	
Average Sales Price*	\$315,613	\$191,000	- 39.5%	\$290,887	\$249,789	- 14.1%	
Percent of Original List Price Received*	95.6%	97.0%	+ 1.5%	95.4%	97.1%	+ 1.8%	
Inventory of Homes for Sale	16	16	0.0%			_	
Months Supply of Inventory	3.8	3.0	- 21.1%				

Condo/Town		December			Year to Date	
Key Metrics	2019	2020	% Change	Thru 12-2019	Thru 12-2020	% Change
New Listings	0	1	_	8	5	- 37.5%
Pending Sales	0	0	0.0%	7	4	- 42.9%
Closed Sales	0	0	0.0%	7	4	- 42.9%
Days on Market Until Sale	_	_	_	69	82	+ 18.8%
Median Sales Price*	_		_	\$195,000	\$193,750	- 0.6%
Average Sales Price*	_		_	\$202,429	\$195,375	- 3.5%
Percent of Original List Price Received*	_		_	94.2%	91.6%	- 2.8%
Inventory of Homes for Sale	1	1	0.0%		_	_
Months Supply of Inventory	0.7	1.0	+ 42.9%		_	

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.