Local Market Update – February 2021A Research Tool Provided by Central Virginia Regional MLS.

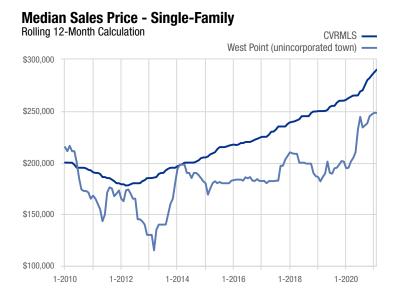


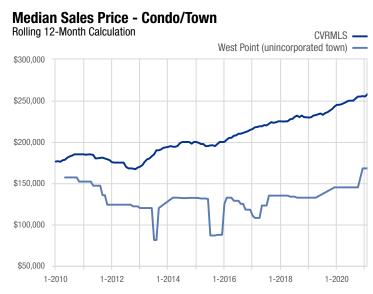
West Point (unincorporated town)

| Single Family | | February | | | Year to Date | |
|--|-----------|-----------|----------|-------------|--------------|-------------|
| Key Metrics | 2020 | 2021 | % Change | Thru 2-2020 | Thru 2-2021 | % Change |
| New Listings | 6 | 3 | - 50.0% | 15 | 10 | - 33.3% |
| Pending Sales | 7 | 4 | - 42.9% | 10 | 15 | + 50.0% |
| Closed Sales | 3 | 5 | + 66.7% | 9 | 8 | - 11.1% |
| Days on Market Until Sale | 19 | 26 | + 36.8% | 44 | 33 | - 25.0% |
| Median Sales Price* | \$270,000 | \$250,501 | - 7.2% | \$170,000 | \$219,725 | + 29.3% |
| Average Sales Price* | \$249,300 | \$217,500 | - 12.8% | \$204,711 | \$206,244 | + 0.7% |
| Percent of Original List Price Received* | 99.7% | 98.0% | - 1.7% | 97.5% | 98.3% | + 0.8% |
| Inventory of Homes for Sale | 13 | 7 | - 46.2% | | _ | |
| Months Supply of Inventory | 2.9 | 1.2 | - 58.6% | | | |

| Condo/Town | February | | | Year to Date | | |
|--|----------|------|----------|--------------|-------------|----------|
| Key Metrics | 2020 | 2021 | % Change | Thru 2-2020 | Thru 2-2021 | % Change |
| New Listings | 0 | 1 | _ | 0 | 1 | |
| Pending Sales | 0 | 1 | _ | 0 | 1 | _ |
| Closed Sales | 0 | 0 | 0.0% | 0 | 0 | 0.0% |
| Days on Market Until Sale | _ | | _ | | _ | _ |
| Median Sales Price* | _ | | _ | | | _ |
| Average Sales Price* | _ | _ | _ | | _ | _ |
| Percent of Original List Price Received* | _ | | _ | | | _ |
| Inventory of Homes for Sale | 0 | 0 | 0.0% | | _ | _ |
| Months Supply of Inventory | _ | | _ | | | |

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.