

Local Market Update – July 2021

A Research Tool Provided by Central Virginia Regional MLS.



Brunswick County

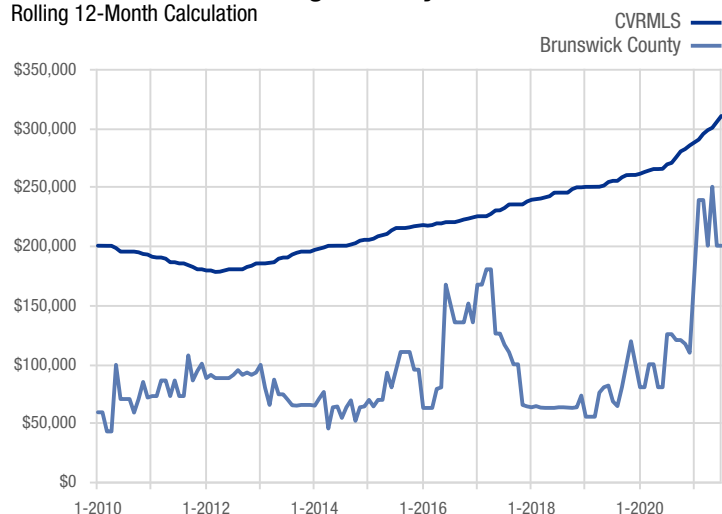
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	2	3	+ 50.0%	17	17	0.0%
Pending Sales	3	3	0.0%	12	13	+ 8.3%
Closed Sales	1	1	0.0%	11	11	0.0%
Days on Market Until Sale	14	23	+ 64.3%	109	92	- 15.6%
Median Sales Price*	\$260,000	\$288,000	+ 10.8%	\$153,750	\$288,000	+ 87.3%
Average Sales Price*	\$260,000	\$288,000	+ 10.8%	\$181,700	\$307,811	+ 69.4%
Percent of Original List Price Received*	102.0%	99.3%	- 2.6%	89.2%	95.4%	+ 7.0%
Inventory of Homes for Sale	9	5	- 44.4%	—	—	—
Months Supply of Inventory	5.1	2.3	- 54.9%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

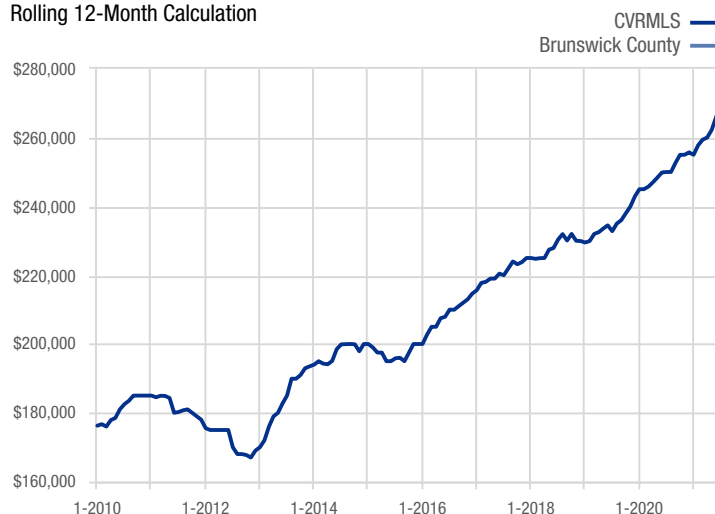
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.