

Local Market Update – July 2021

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

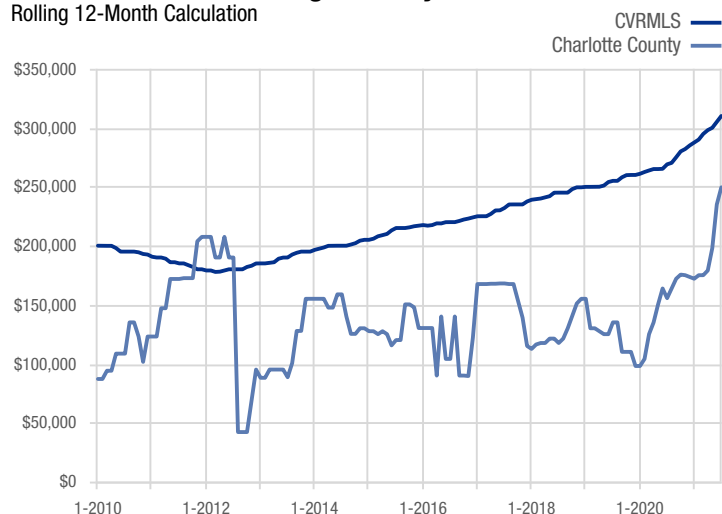
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	3	4	+ 33.3%	14	12	- 14.3%
Pending Sales	2	2	0.0%	12	10	- 16.7%
Closed Sales	1	1	0.0%	10	9	- 10.0%
Days on Market Until Sale	241	9	- 96.3%	104	80	- 23.1%
Median Sales Price*	\$100,000	\$315,000	+ 215.0%	\$163,750	\$295,000	+ 80.2%
Average Sales Price*	\$100,000	\$315,000	+ 215.0%	\$166,140	\$271,611	+ 63.5%
Percent of Original List Price Received*	62.5%	105.0%	+ 68.0%	90.8%	96.5%	+ 6.3%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	4.8	1.1	- 77.1%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

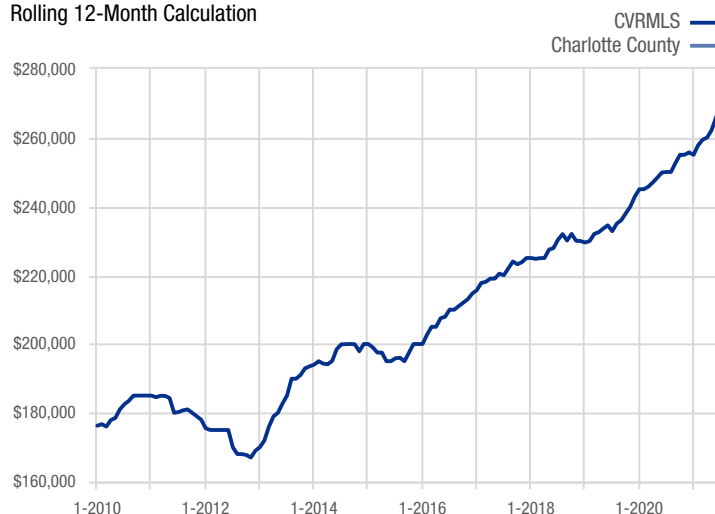
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.