

Local Market Update – July 2021

A Research Tool Provided by Central Virginia Regional MLS.



Lunenburg County

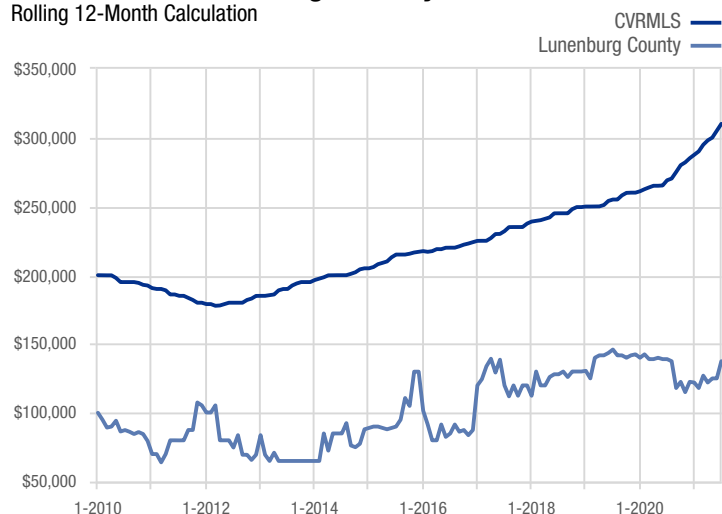
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	7	6	- 14.3%	44	31	- 29.5%
Pending Sales	5	4	- 20.0%	36	26	- 27.8%
Closed Sales	8	4	- 50.0%	36	21	- 41.7%
Days on Market Until Sale	116	29	- 75.0%	84	88	+ 4.8%
Median Sales Price*	\$99,000	\$199,950	+ 102.0%	\$127,000	\$140,000	+ 10.2%
Average Sales Price*	\$153,214	\$202,200	+ 32.0%	\$154,691	\$175,710	+ 13.6%
Percent of Original List Price Received*	90.6%	95.8%	+ 5.7%	92.7%	92.4%	- 0.3%
Inventory of Homes for Sale	22	11	- 50.0%	—	—	—
Months Supply of Inventory	5.2	3.0	- 42.3%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

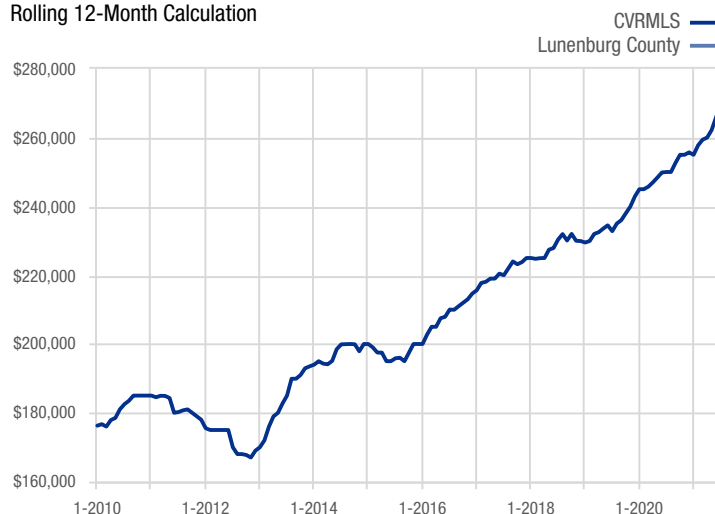
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.