

Local Market Update – July 2021

A Research Tool Provided by Central Virginia Regional MLS.



Waverly (unincorporated town)

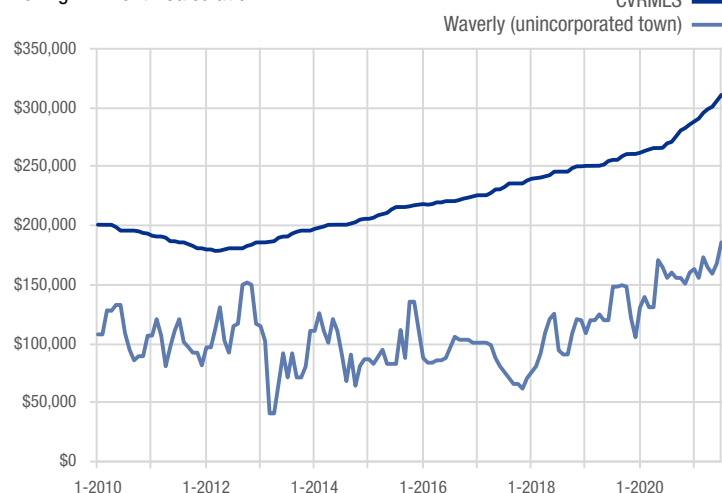
Single Family	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	1	4	+ 300.0%	14	24	+ 71.4%
Pending Sales	3	6	+ 100.0%	16	27	+ 68.8%
Closed Sales	3	2	- 33.3%	16	20	+ 25.0%
Days on Market Until Sale	41	8	- 80.5%	118	72	- 39.0%
Median Sales Price*	\$58,000	\$207,500	+ 257.8%	\$164,000	\$185,000	+ 12.8%
Average Sales Price*	\$177,666	\$207,500	+ 16.8%	\$182,803	\$186,939	+ 2.3%
Percent of Original List Price Received*	97.1%	100.1%	+ 3.1%	98.8%	100.8%	+ 2.0%
Inventory of Homes for Sale	4	2	- 50.0%	—	—	—
Months Supply of Inventory	1.3	0.6	- 53.8%	—	—	—

Condo/Town	July			Year to Date		
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

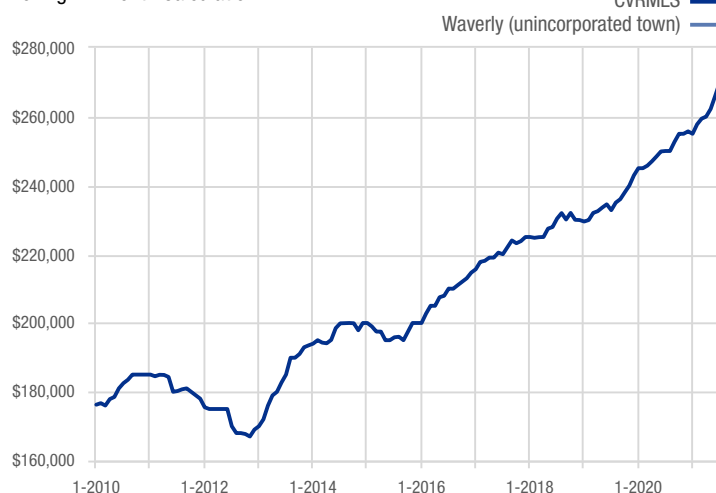
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.