Local Market Update – July 2021A Research Tool Provided by Central Virginia Regional MLS.

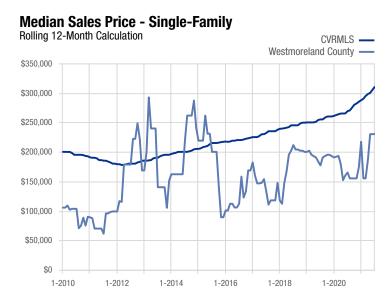


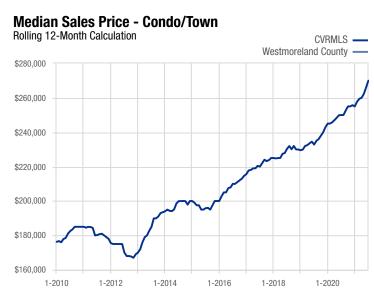
Westmoreland County

Single Family		July			Year to Date	
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change
New Listings	1	4	+ 300.0%	19	24	+ 26.3%
Pending Sales	1	2	+ 100.0%	14	16	+ 14.3%
Closed Sales	2	4	+ 100.0%	14	13	- 7.1%
Days on Market Until Sale	197	8	- 95.9%	112	72	- 35.7%
Median Sales Price*	\$211,250	\$234,500	+ 11.0%	\$153,500	\$250,000	+ 62.9%
Average Sales Price*	\$211,250	\$415,250	+ 96.6%	\$193,500	\$323,350	+ 67.1%
Percent of Original List Price Received*	94.0%	99.7%	+ 6.1%	86.0%	94.5%	+ 9.9%
Inventory of Homes for Sale	8	6	- 25.0%		_	
Months Supply of Inventory	3.6	2.7	- 25.0%			

Condo/Town	July			Year to Date			
Key Metrics	2020	2021	% Change	Thru 7-2020	Thru 7-2021	% Change	
New Listings	0	0	0.0%	0	0	0.0%	
Pending Sales	0	0	0.0%	0	0	0.0%	
Closed Sales	0	0	0.0%	0	0	0.0%	
Days on Market Until Sale	_	_	_		_	_	
Median Sales Price*	_		_				
Average Sales Price*	_	_	_		_	_	
Percent of Original List Price Received*	_		_			_	
Inventory of Homes for Sale	0	0	0.0%		_	_	
Months Supply of Inventory	_		_				

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.