

Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



Charlotte County

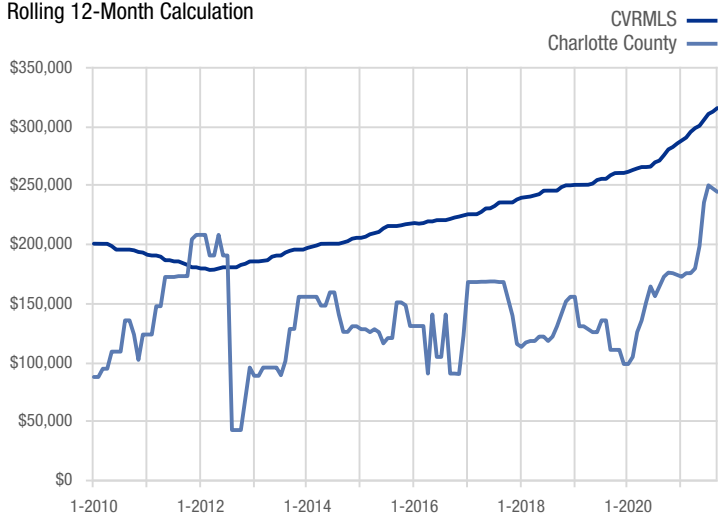
Single Family	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	2	4	+ 100.0%	19	16	- 15.8%
Pending Sales	3	2	- 33.3%	16	14	- 12.5%
Closed Sales	1	0	- 100.0%	12	13	+ 8.3%
Days on Market Until Sale	113	—	—	110	58	- 47.3%
Median Sales Price*	\$299,000	—	—	\$175,500	\$280,000	+ 59.5%
Average Sales Price*	\$299,000	—	—	\$200,867	\$267,962	+ 33.4%
Percent of Original List Price Received*	108.7%	—	—	93.1%	97.8%	+ 5.0%
Inventory of Homes for Sale	8	2	- 75.0%	—	—	—
Months Supply of Inventory	4.6	1.1	- 76.1%	—	—	—

Condo/Town	September			Year to Date		
	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
Key Metrics						
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

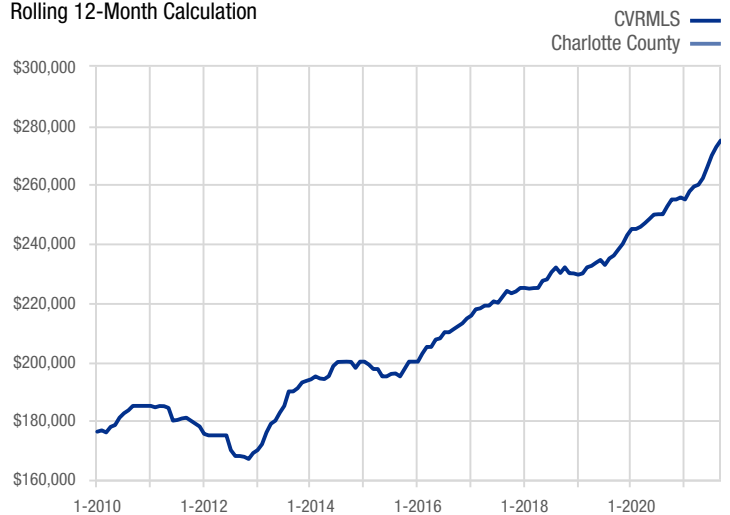
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.