

Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



Hampton City

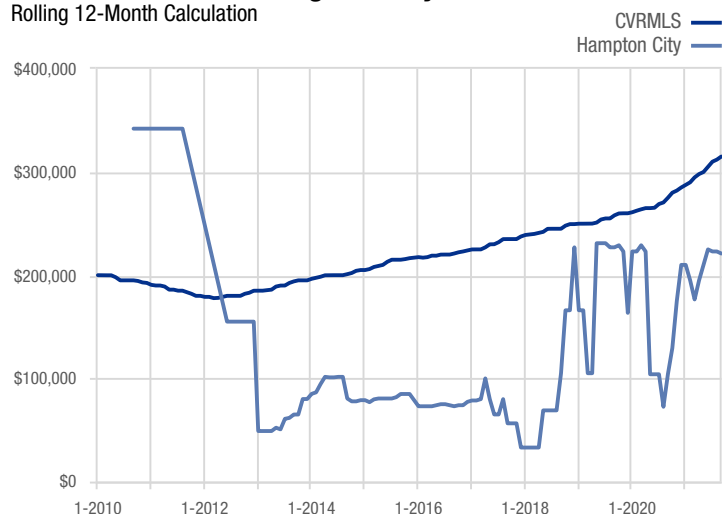
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	2	—	5	12	+ 140.0%
Pending Sales	0	0	0.0%	3	9	+ 200.0%
Closed Sales	1	2	+ 100.0%	2	9	+ 350.0%
Days on Market Until Sale	49	41	- 16.3%	30	19	- 36.7%
Median Sales Price*	\$155,000	\$202,500	+ 30.6%	\$98,000	\$210,000	+ 114.3%
Average Sales Price*	\$155,000	\$202,500	+ 30.6%	\$98,000	\$216,500	+ 120.9%
Percent of Original List Price Received*	93.9%	99.4%	+ 5.9%	105.5%	100.7%	- 4.5%
Inventory of Homes for Sale	1	3	+ 200.0%	—	—	—
Months Supply of Inventory	0.8	2.0	+ 150.0%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	1	—	2	3	+ 50.0%
Pending Sales	0	0	0.0%	2	4	+ 100.0%
Closed Sales	0	1	—	2	4	+ 100.0%
Days on Market Until Sale	—	17	—	13	25	+ 92.3%
Median Sales Price*	—	\$194,100	—	\$161,250	\$259,950	+ 61.2%
Average Sales Price*	—	\$194,100	—	\$161,250	\$242,017	+ 50.1%
Percent of Original List Price Received*	—	104.4%	—	99.6%	102.3%	+ 2.7%
Inventory of Homes for Sale	0	1	—	—	—	—
Months Supply of Inventory	—	0.8	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

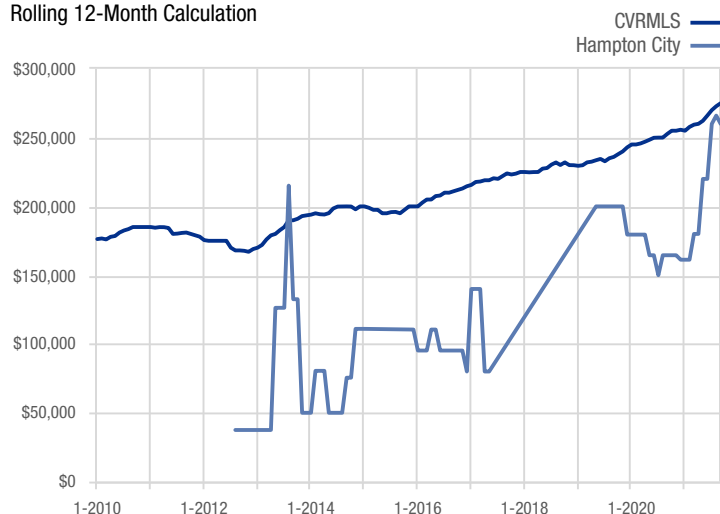
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.