

# Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Lunenburg County

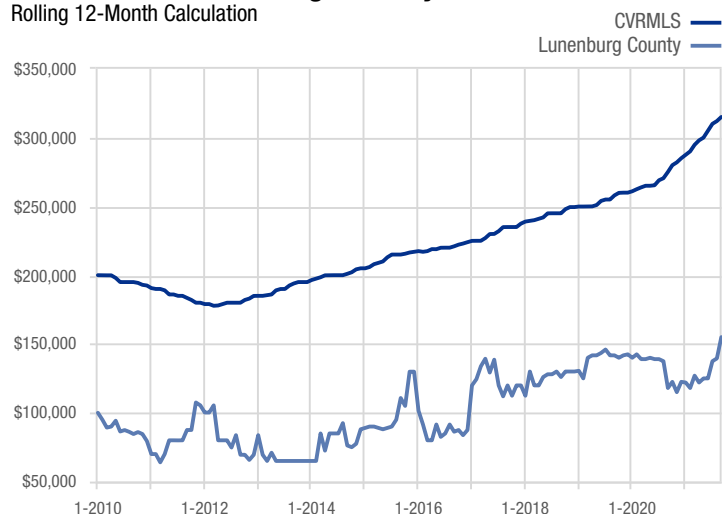
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	6	5	- 16.7%	54	40	- 25.9%
Pending Sales	3	5	+ 66.7%	44	33	- 25.0%
Closed Sales	2	6	+ 200.0%	41	30	- 26.8%
Days on Market Until Sale	93	50	- 46.2%	85	73	- 14.1%
Median Sales Price*	\$83,500	\$275,000	+ 229.3%	\$114,500	\$177,400	+ 54.9%
Average Sales Price*	\$83,500	\$316,650	+ 279.2%	\$147,680	\$210,860	+ 42.8%
Percent of Original List Price Received*	91.7%	94.5%	+ 3.1%	92.4%	93.3%	+ 1.0%
Inventory of Homes for Sale	23	10	- 56.5%	—	—	—
Months Supply of Inventory	5.2	2.8	- 46.2%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

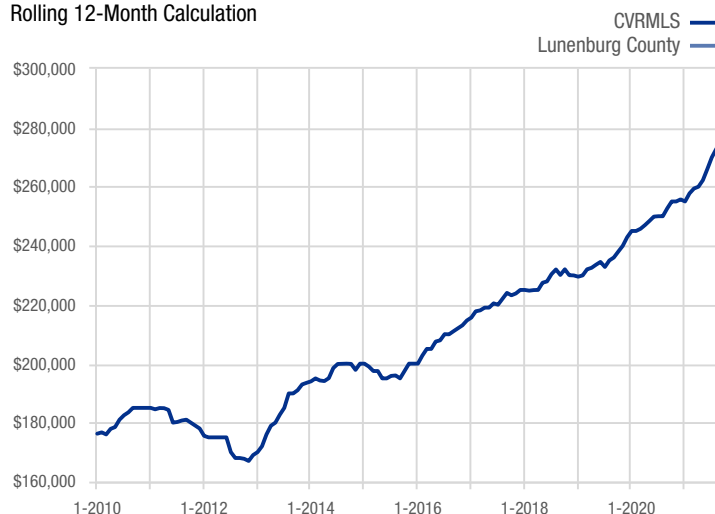
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.