

Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



Mecklenburg County

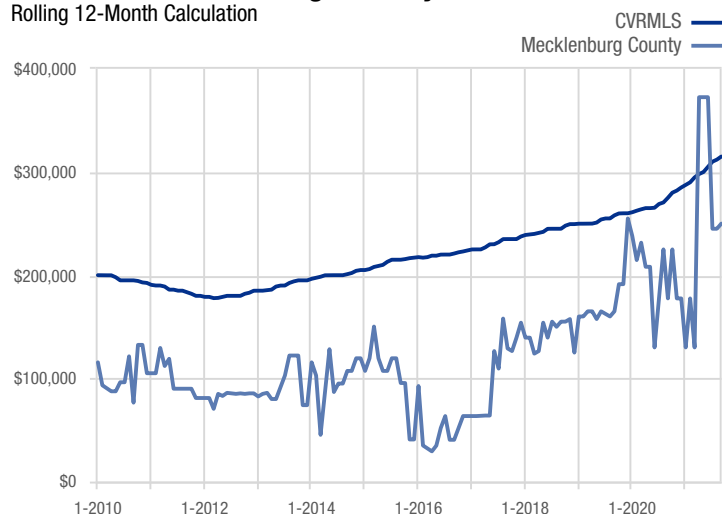
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	0	- 100.0%	13	13	0.0%
Pending Sales	0	0	0.0%	8	6	- 25.0%
Closed Sales	1	0	- 100.0%	8	7	- 12.5%
Days on Market Until Sale	7	—	—	52	38	- 26.9%
Median Sales Price*	\$65,000	—	—	\$105,000	\$240,000	+ 128.6%
Average Sales Price*	\$65,000	—	—	\$155,250	\$196,000	+ 26.2%
Percent of Original List Price Received*	76.5%	—	—	84.7%	89.9%	+ 6.1%
Inventory of Homes for Sale	6	5	- 16.7%	—	—	—
Months Supply of Inventory	4.6	3.3	- 28.3%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

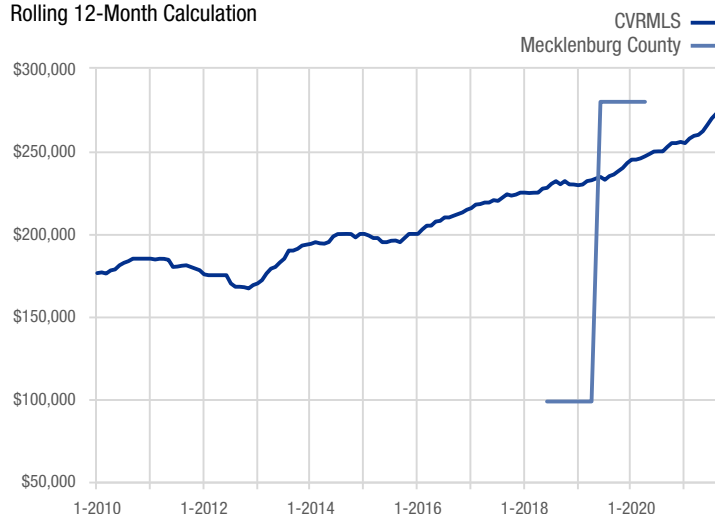
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.