

Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



Nottoway County

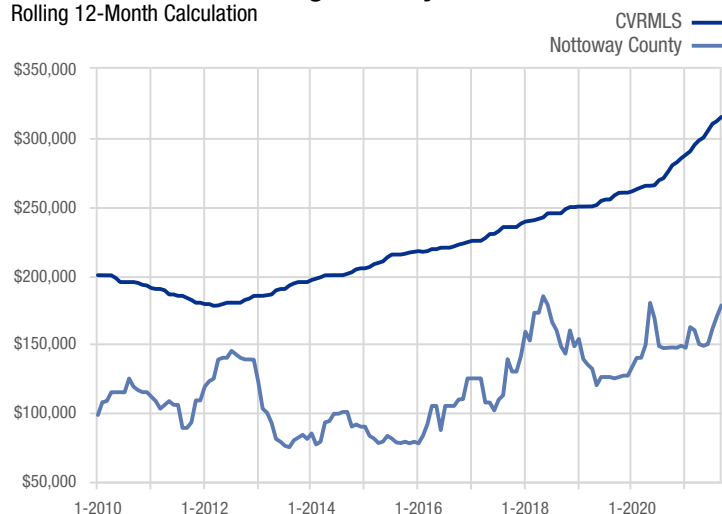
| Single Family | September | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|----------|
| Key Metrics | 2020 | 2021 | % Change | Thru 9-2020 | Thru 9-2021 | % Change |
| New Listings | 6 | 5 | - 16.7% | 60 | 76 | + 26.7% |
| Pending Sales | 6 | 7 | + 16.7% | 55 | 59 | + 7.3% |
| Closed Sales | 10 | 7 | - 30.0% | 47 | 54 | + 14.9% |
| Days on Market Until Sale | 117 | 17 | - 85.5% | 84 | 38 | - 54.8% |
| Median Sales Price* | \$143,750 | \$195,000 | + 35.7% | \$140,000 | \$179,000 | + 27.9% |
| Average Sales Price* | \$159,930 | \$217,500 | + 36.0% | \$153,058 | \$199,282 | + 30.2% |
| Percent of Original List Price Received* | 93.7% | 97.9% | + 4.5% | 92.0% | 96.9% | + 5.3% |
| Inventory of Homes for Sale | 12 | 16 | + 33.3% | — | — | — |
| Months Supply of Inventory | 2.3 | 2.7 | + 17.4% | — | — | — |

| Condo/Town | September | | | Year to Date | | |
|--|-----------|------|----------|--------------|------------------|------------|
| Key Metrics | 2020 | 2021 | % Change | Thru 9-2020 | Thru 9-2021 | % Change |
| New Listings | 0 | 0 | 0.0% | 6 | 2 | - 66.7% |
| Pending Sales | 0 | 1 | — | 1 | 2 | + 100.0% |
| Closed Sales | 0 | 0 | 0.0% | 1 | 2 | + 100.0% |
| Days on Market Until Sale | — | — | — | 15 | 302 | + 1,913.3% |
| Median Sales Price* | — | — | — | \$202,900 | \$213,400 | + 5.2% |
| Average Sales Price* | — | — | — | \$202,900 | \$213,400 | + 5.2% |
| Percent of Original List Price Received* | — | — | — | 101.5% | 103.0% | + 1.5% |
| Inventory of Homes for Sale | 5 | 1 | - 80.0% | — | — | — |
| Months Supply of Inventory | 5.0 | 1.0 | - 80.0% | — | — | — |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

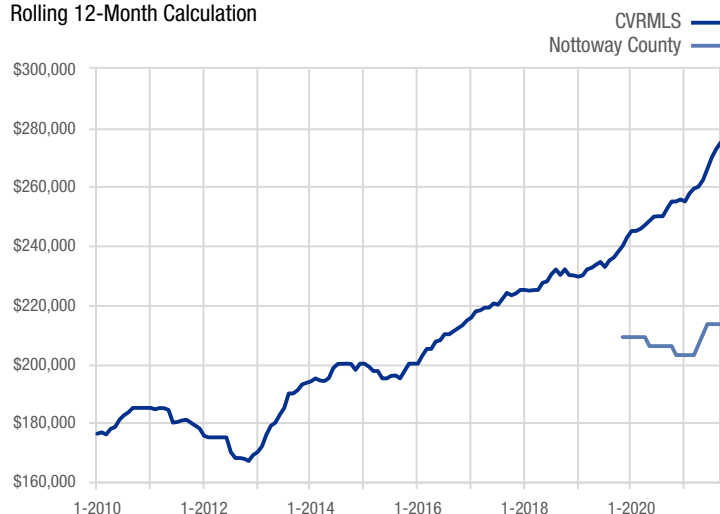
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.