

# Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Spotsylvania County

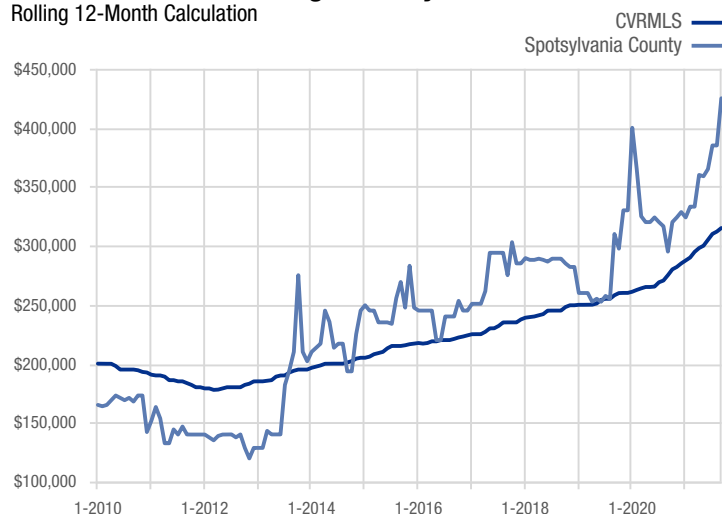
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	1	6	+ 500.0%	34	51	+ 50.0%
Pending Sales	4	4	0.0%	32	40	+ 25.0%
Closed Sales	1	5	+ 400.0%	28	38	+ 35.7%
Days on Market Until Sale	115	99	- 13.9%	49	27	- 44.9%
Median Sales Price*	\$100,000	\$575,000	+ 475.0%	\$316,500	\$385,000	+ 21.6%
Average Sales Price*	\$100,000	\$529,980	+ 430.0%	\$385,724	\$522,554	+ 35.5%
Percent of Original List Price Received*	69.0%	103.0%	+ 49.3%	95.9%	99.8%	+ 4.1%
Inventory of Homes for Sale	4	13	+ 225.0%	—	—	—
Months Supply of Inventory	1.3	2.9	+ 123.1%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	8	—
Median Sales Price*	—	—	—	—	\$321,000	—
Average Sales Price*	—	—	—	—	\$321,000	—
Percent of Original List Price Received*	—	—	—	—	98.8%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

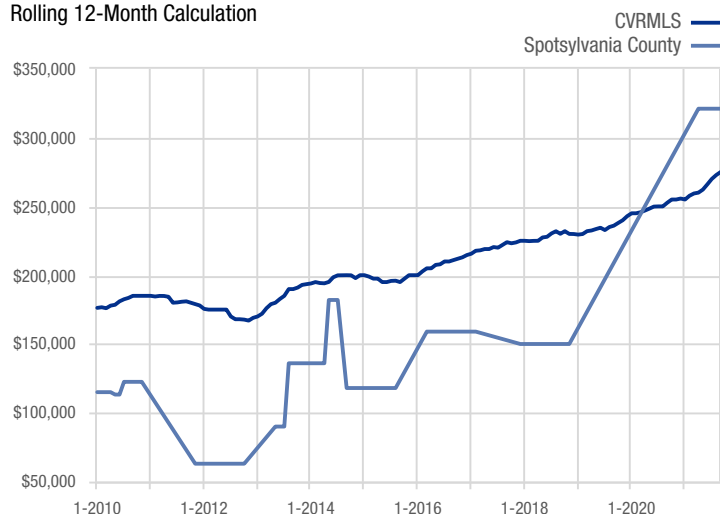
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.