

Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



Sussex County

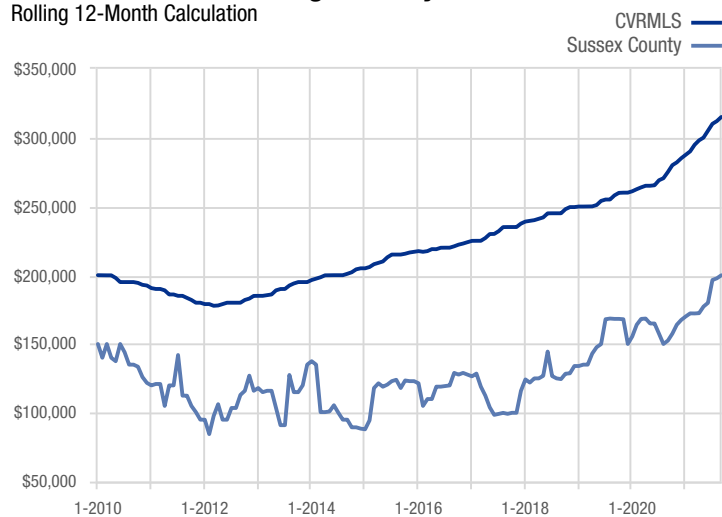
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	12	6	- 50.0%	64	76	+ 18.8%
Pending Sales	11	7	- 36.4%	54	68	+ 25.9%
Closed Sales	10	5	- 50.0%	49	63	+ 28.6%
Days on Market Until Sale	70	7	- 90.0%	81	42	- 48.1%
Median Sales Price*	\$87,300	\$180,000	+ 106.2%	\$162,000	\$199,950	+ 23.4%
Average Sales Price*	\$129,510	\$190,200	+ 46.9%	\$151,055	\$191,419	+ 26.7%
Percent of Original List Price Received*	97.4%	93.7%	- 3.8%	98.4%	99.5%	+ 1.1%
Inventory of Homes for Sale	17	11	- 35.3%	—	—	—
Months Supply of Inventory	3.0	1.6	- 46.7%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	1	—
Pending Sales	0	0	0.0%	0	1	—
Closed Sales	0	0	0.0%	0	1	—
Days on Market Until Sale	—	—	—	—	26	—
Median Sales Price*	—	—	—	—	\$305,000	—
Average Sales Price*	—	—	—	—	\$305,000	—
Percent of Original List Price Received*	—	—	—	—	101.7%	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

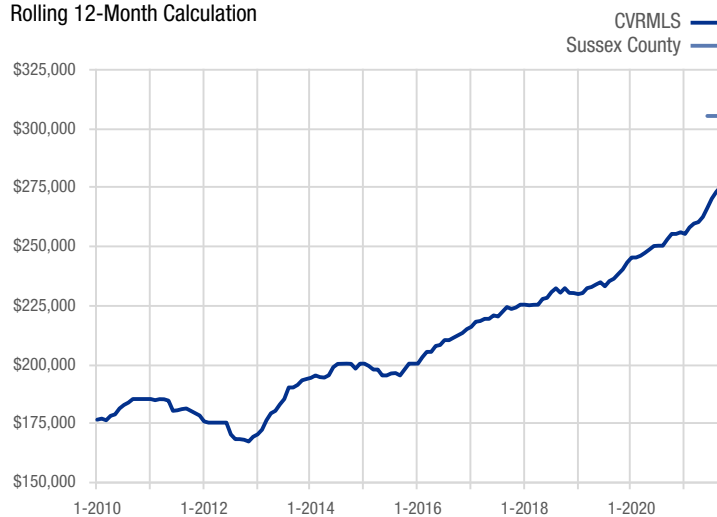
Median Sales Price - Single-Family

Rolling 12-Month Calculation



Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.