

# Local Market Update – September 2021

A Research Tool Provided by Central Virginia Regional MLS.



## Westmoreland County

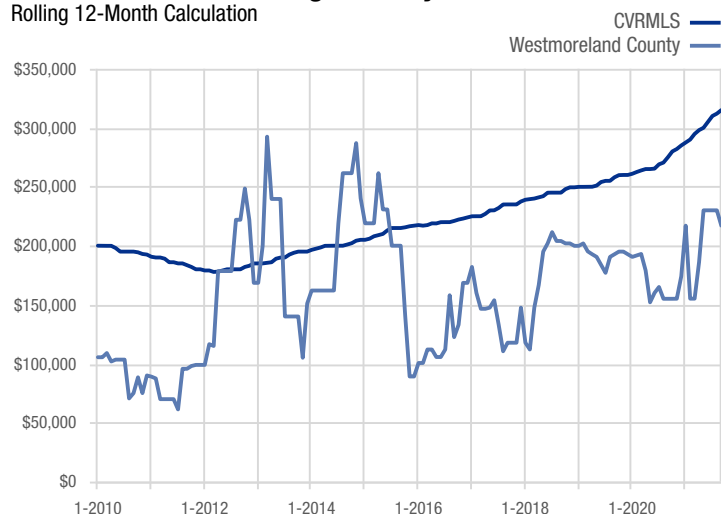
Single Family	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	3	2	- 33.3%	25	27	+ 8.0%
Pending Sales	3	1	- 66.7%	20	19	- 5.0%
Closed Sales	3	1	- 66.7%	18	17	- 5.6%
Days on Market Until Sale	66	4	- 93.9%	101	62	- 38.6%
Median Sales Price*	\$415,000	\$193,000	- 53.5%	\$154,000	\$204,000	+ 32.5%
Average Sales Price*	\$373,333	\$193,000	- 48.3%	\$221,222	\$298,621	+ 35.0%
Percent of Original List Price Received*	86.4%	114.6%	+ 32.6%	86.5%	96.2%	+ 11.2%
Inventory of Homes for Sale	7	6	- 14.3%	—	—	—
Months Supply of Inventory	2.9	3.0	+ 3.4%	—	—	—

Condo/Town	September			Year to Date		
Key Metrics	2020	2021	% Change	Thru 9-2020	Thru 9-2021	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of Original List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

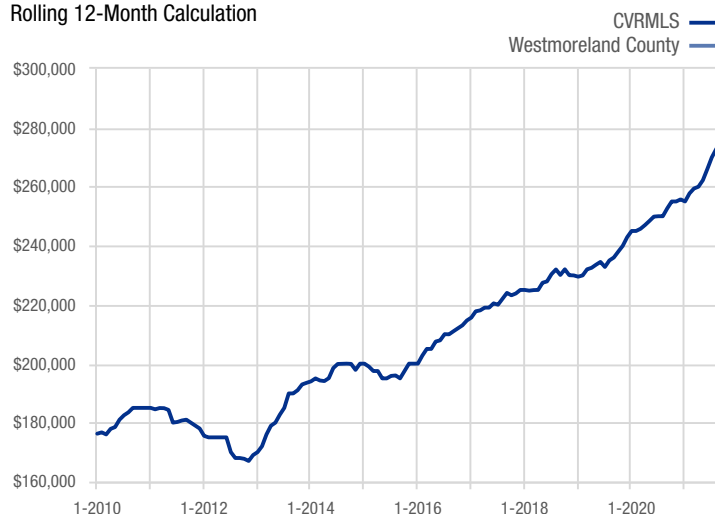
### Median Sales Price - Single-Family

Rolling 12-Month Calculation



### Median Sales Price - Condo/Town

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.